

Indian River County Board of County Commissioners Comparable Analysis (01/01/2024 - 07/19/2024)

Results Summary	2024 RxBenefits - Express Scripts Transparent	2025 RxBenefits - Express Scripts Transparent
Gross Cost	\$5,148,250	\$5,109,993
Rebates	-\$1,487,279	-\$1,614,074
Administrative Fees	\$34,290	\$34,290
Member Amount Paid	-\$758,004	-\$758,004
Plan Cost	\$2,937,257	\$2,772,205
Annualized Plan Cost	\$5,333,825	\$5,034,104
Annualized \$ Pricing Improvement over 2024 claims financial guarantees		\$299,722
Annualized % Pricing Improvement over 2024 claims financial guarantees		5.62%

Notes:

1. Please read this notice carefully before you access the information contained herein. By accessing these materials, you accept and agree that the information contained herein is confidential and proprietary to, and constitutes valuable trade secrets of, RxBenefits, Inc. and that you and your representatives are prohibited from using or disclosing such information to third parties except in connection with evaluating the services offered by RxBenefits, Inc. In the event you become legally required to disclose such information, whether by applicable law, legal process, public records request, or otherwise, you also agree to give notice to RxBenefits, Inc. to the extent legally permissible. If you do not agree, you must not access or use these materials.
2. The total price improvement value is an estimate and not guaranteed.
3. Standard contract exclusions will apply to the guarantees (i.e. compounds).
4. The analysis considers historical claims and discounts. Adjustments to generic dispensing rates, market events, drug mix and inflation (trend) can affect future drug cost and overall value of price improvements. For example, as generic dispensing rate increases the number of brand claims decrease thus impacting overall rebates.
5. Due to Open Specialty arrangement, specialty costs are estimated.
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Client: Indian River County Board of County Commissioners	2024 RxBenefits - Express Scripts Transparent		2025 RxBenefits - Express Scripts Transparent	
	01/01/2024 - 07/19/2024		01/01/2024 - 07/19/2024	
	Rx Count	AWP	Rx Count	AWP
Retail				
Brand	1,591	\$1,626,144	1,592	\$1,627,373
Generic	11,957	\$1,507,725	11,970	\$1,511,679
Total Retail	13,548	\$3,133,868	13,562	\$3,139,052
Retail 90				
Brand	426	\$813,239	427	\$816,928
Generic	6,541	\$2,319,647	6,544	\$2,324,603
Total Retail 90	6,967	\$3,132,886	6,971	\$3,141,530
Specialty - Retail				
Brand	28	\$93,809	26	\$88,890
Generic	62	\$87,544	46	\$78,634
Specialty - Mail				
Brand	157	\$1,484,854	157	\$1,484,854
Generic	13	\$83,949	13	\$83,949
Total Specialty	260	\$1,750,155	242	\$1,736,326
Mail				
Brand	212	\$426,242	212	\$426,242
Generic	1,309	\$509,582	1,309	\$509,582
Total Mail	1,521	\$935,824	1,521	\$935,824
Pricing Guarantee Exclusions				
New to Market/Limited Distribution Specialty Products	59	\$847,990	59	\$847,990
Specialty Products (LTC, Specialty at Retail, etc.)	0	\$0	0	\$0
Others (OTC, U&C, compounds, vaccines, etc..)	505	\$203,023	505	\$203,023
Total Pricing Guarantee Exclusions	564	\$1,051,013	564	\$1,051,013
Grand Total	22,860	\$10,003,746	22,860	\$10,003,746
Rebate Eligible Claims	2024 RxBenefits - Express Scripts		2025 RxBenefits - Express Scripts	
	Rx Count		Rx Count	
Retail Brand	1,598		1,623	
Retail 90 Brand	418		436	
Specialty - Retail Brand	28		26	
Specialty - Mail Brand	153		153	
Mail Brand	184		212	
Channel	2024 RxBenefits - Express Scripts		2025 RxBenefits - Express Scripts Transparent	
Retail	AWP Discount	Ingredient Cost	AWP Discount	Ingredient Cost
Brand	19.75%	\$1,304,980	19.85%	\$1,304,340
Generic	85.55%	\$217,866	85.85%	\$213,903
Retail Total Ingredient Cost		\$1,522,846		\$1,518,242

Price Compare Summary - Current vs. Updated

Retail 90					
Brand	23.25%	\$624,161	23.25%	\$626,992	
Generic	85.55%	\$335,189	85.85%	\$328,931	
Retail 90 Total Ingredient Cost		\$959,350		\$955,923	
Specialty					
New to Market/Limited Distribution Specialty Products	14.50%	\$725,032	15.25%	\$718,672	
Specialty Products (LTC, Specialty at Retail, etc.)		\$0		\$0	
Overall AWP Discount	19.00%	\$1,417,625	19.50%	\$1,397,743	
Specialty Total Ingredient Cost		\$2,142,657		\$2,116,414	
Mail					
Brand	25.00%	\$319,682	22.35%	\$330,977	
Generic	89.00%	\$56,054	92.00%	\$40,767	
Mail Total Ingredient Cost		\$375,736		\$371,744	
Exclusions					
Others (OTC, U&C, compounds, vaccines, etc..)		\$138,429		\$138,429	
Total Excluded Ingredient Cost + Dispensing Fee		\$138,429		\$138,429	
Dispensing Fees					
Retail Dispensing Fees	\$0.45	\$6,097	\$0.45	\$6,103	
Retail 90 Dispensing Fees	\$0.45	\$3,135	\$0.45	\$3,137	
Total Dispensing Fees		\$9,232		\$9,240	
Gross Cost		\$5,148,250		\$5,109,993	
Rebates					
Retail Brand Claim Guarantees	\$280.50	-\$448,239	\$293.00	-\$475,539	
Retail 90 Brand Claim Guarantees	\$739.50	-\$309,111	\$812.00	-\$354,032	
Specialty - Retail Brand Claim Guarantees	\$3,281.00	-\$91,868	\$3,421.00	-\$88,946	
Specialty - Mail Brand Claim Guarantees	\$3,281.00	-\$501,993	\$3,421.00	-\$523,413	
Mail Brand Claim Guarantees	\$739.50	-\$136,068	\$812.00	-\$172,144	
Total Rebates		-\$1,487,279		-\$1,614,074	
Administrative Fees					
Transaction Fee Per Claim	\$0.65	\$14,859	\$0.65	\$14,859	
Transparent Transaction Fee Per Claim	\$0.85	\$19,431	\$0.85	\$19,431	
Total Administrative Fees		\$34,290		\$34,290	
Member Amount Paid		-\$758,004		-\$758,004	
Total Plan Cost		\$2,937,257		\$2,772,205	
Annualized Plan Cost		\$5,333,825		\$5,034,104	
	Pricing Improvement based on Claims Sample	N/A		\$165,052	
	Annualized \$ Pricing Improvement	N/A		\$299,722	

Annualized % Pricing Improvement	N/A		5.62%
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Price Compare Summary - Current vs. Updated

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Price Compare Summary - Current vs. Updated

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