



INDIAN RIVER COUNTY, FLORIDA
AGENDA ITEM
Parks, Recreation & Conservation Department
Shooting Range

Date: September 10, 2024
To: The Honorable Board of County Commissioners
Thru: John A. Titkanich, Jr., County Administrator
Michael C. Zito, Deputy County Administrator
Beth Powell, Parks, Recreation & Conservation Director
From: Jerry Seldes, Range Manager
Subject: Declaration of Sole Source for Purchase of Clay Target Throwers for The Indian River County Public Shooting Range Sporting Clays Trail Expansion Project

BACKGROUND:

On April 10, 2012, the Board of County Commissioners approved Promatic as a sole source provider for the purchase of trap machines for the Shooting Range Sporting Clays Trail. Promatic was selected as a sole source as their machines offer the best industry standard service and warranty, which includes 3 years of parts and labor and a lifetime guarantee on the main working part, the clutch and main bearing. The purchase of Promatic machines also includes delivery, installation, a 24/7 help desk, and full onsite training for staff on operation, adjustments, routine maintenance. Promatic also sends a tech yearly to provide routine maintenance of the clay traps, releases and equipment.

On December 5, 2023, Bid #2024016 was awarded to GRSC, Inc. for the construction of the new Shooting Range Sporting Clays Trail. The Notice to Proceed was issued to GRSC, Inc. on January 29, 2024, and construction was completed May 27, 2024. Shooting stands and the Promatic clay machines will provide the final completion to the project for a grand opening to be scheduled this fall.

DESCRIPTION AND CONDITIONS:

The Indian River County Shooting Range currently has 45 of Promatic machines on site and in use. The installation process of the existing Promatic machines and accompanying services provided by Promatic staff have been productive experiences for the County. Promatic exclusively features the "Claymate" target release and card swipe counting systems that are already in use for the machines onsite at the Indian River County Shooting Range Sporting Clays Trail. These features and warranties are unique to the Promatic brand and will allow for a seamless integration of these new machines into the operations of the Indian River County Shooting Range Sporting Clays Trail. Staff is seeking the sole source purchase of 30 additional Promatic machines and associated accessories, which will outfit 15 stations. These machines cost \$5,241.97 each, or \$10,483.94 per station, for a total of \$157,259.10.

FUNDING:

Funding, in the amount of \$157,259.10 for the new Promatic Machines, is budgeted and available in the Optional Sales Tax/Parks/Shooting Range Clays Trail Elevation account, number 31521072-066510-21011.

Account Description	Account Number	Amount
Optional Sales Tax/Parks/Shooting Range Clays Trail Elevation	31521072-066510-21011	\$157,259.10

RECOMMENDATION:

Staff respectfully requests that the Board of County Commissioners authorize the declaration of Promatic Inc. as the sole source for purchase of the clay target throwing trap machines and associated accessories for the Indian River County Shooting Range Sporting Clays Trail Expansion.

ATTACHMENTS:

Promatic Sole Source Letter, Promatic Quote

APPROVED AGENDA ITEM FOR September 24, 2024