Frederick Deacon Steel

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Objective: A lifelong learner with a passion for teaching and mentorship. From my experience starting a business and growing a staff of creative and innovative salespeople to working in a corporate space supervising the training and cultivation of a diverse staff, my strength has always been in the teaching and development of the staff and students I work with. I am enthusiastic for the opportunity to continue my teaching experience in the K-12 space and look forward to bringing my diverse skill sets with me to the St. Edward's School classroom.

Teaching Experience:

Teacher, School District of Indian River Co./Vero Beach High School (Present) 12th Grade Economics

• Teach six U.S. economics classes to seniors.

Teacher, School District of Indian River Co./Storm Grove Middle School (2023-2025) 7th Grade Civics, Critical Thinking

- Teach three civics classes and three critical thinking classes;
- Create lesson plans and meaningful education experiences for 7th grade students and one class of 8th grade;
- Manage all aspects of classroom activities;
- Provide ongoing professional development exploration of new and innovative teaching and learning techniques;
- Oversee summative assessment of student learning;
- Engage in ongoing professional development exploration of new and innovative teaching and learning techniques;
- Teacher of the Month, October 2024.

Tutor, Moonshot Academy (2024-Present)

• Provide guidance to 2nd grade students from Dodgertown Elementary on the *Sonday Learning System* with the goal of increasing standardized test scores on the ELA.

Teacher, Monroe County School District (2022-2023) 6th Grade Science

- Created lesson plans and meaningful educational experiences for 6th-grade students;
- Managed all aspects of classroom activities;
- Provided ongoing formative assessment of student knowledge acquisition;
- Oversaw summative assessment of student learning:
- Engaged in ongoing professional development exploration of new and innovative teaching and learning techniques.

Political Experience:

Constituent Service Liaison, Senator Pat Toomey (R-PA) (2011-2018)

- Served as liaison between constituents and federal agencies with a concentration on the Department of Veterans Affairs and all DoD-related agencies;
- Managed a revolving caseload of up to 300 cases state-wide with issues ranging from farming to immigration to telecom and broadband;

- Personally staffed Senator Toomey when he worked in the state and ensured all needs were met;
- Collaborated with multiple statewide offices and colleagues to ensure fluid communication about priorities and directives.

Legislative Assistant, Congressman Brian Kerns (R-IN) (2001-2003)

- Advised the Congressman on legislation pertaining to the FCC, Transportation, Healthcare, Environment, Second Amendment Rights, and NASA/Space;
- Drafted speeches, press releases, and legislative proposals;
- Corresponded with constituents on issues facing Congress during this time, including but not limited to technology and broadband internet access.

Campaign Manager, Brian Kerns for Congress (2002)

- Managed the Indiana district campaign office for his reelection;
- Represented the Congressman at campaign events, including speaking on his behalf.

Business and Retail Experience:

Assistant Store Manager, Lowe's (2020-2022)

- Assist the store manager with coordination of services and daily operations
- Monitor growth of the store and collaborate with the district team to implement innovative development projects and programs
- Manage a team of two specialists and fifteen department employees
- Manage team logistics for down stocking, area recovery, and merchandising decisions
- Facilitate sales and service team engagement, professional development, and goal attainment
- Ensure compliance with all company policies and procedures within the department
- Engage with the team through mentorship and cooperative strategic planning to establish best practices in consumer and customer service

Pro-Services Manager, Lowe's (2017-2020)

- Monitor growth of the department and collaborate with the team to implement innovative sales techniques
- Manage team logistics for down stocking, area recovery, and merchandising decisions
- Facilitate sales and service team engagement, professional development, and goal attainment
- Ensure compliance with all company policies and procedures within the department
- Engage with the team through mentorship and cooperative strategic planning to establish best practices in consumer and customer service

Systems Specialist, Best Buy, Inc. (2015-2017)

- Coordinated all aspects of inputs and outputs of inventory
- Trained staff on all aspects of systems processes and internal databases

Vice President, Corsage Concepts, LLC (2003-2011)

- Founded an innovative startup company in the floral industry
- Managed supply chain from concept design to delivery of final products
- Managed day-to-day operations of all components of manufacturing and distribution
- Managed nationwide sales force, including team building and development strategies
- Created a streamlined customer database for more than 4,500 vendors
- Worked to develop a technology infrastructure to promote productivity and collaboration

Barista, Starbucks Coffee Company (2001-2006)

- Supervised store operations in four Starbucks stores
- Supervisor on two opening teams for new stores
- Assisted with new partner training
- Worked with partners to maintain customer and store needs
- Developed positive relationships with shift team by understanding and addressing individual motivation, needs, and concerns
- Ensured compliance related to Starbucks operational policies and procedures

Education:

Clarion University of Pennsylvania (Clarion, PA) (1996-2001)

- Bachelor of Arts, History
- Member, Clarion University Baseball Team

Skills:

- Excellent proficiency in Microsoft Office Suite
- · QuickBooks Manufacturing
- Sterling online order management system
- Pro Business Management (PBM) database systems
- IBM systems

Membership:

• Treasure Coast Archeological Society