

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: March 7, 2023

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Michael Zito, Interim County Administrator
Kristin Daniels, Director, Office of Management and Budget

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Award of RFP 2023029 Sandridge Golf Cart Fleet Replacement

BACKGROUND:

On January 17, 2023, the Board approved of the advance purchase of a replacement golf cart fleet for Sandridge Golf Club and authorized the Purchasing Division to issue a Request for Proposals for 160 gasoline golf carts, utility cart, range cart and beverage cart.

DISCUSSION:

The selection committee met on March 6, 2023 and unanimously ranked Yamaha as their number one choice and recommended award to them. After discussions, the committee determined interviews with the vendors were not necessary and designated the initial ranking of proposals to be final.

Description	Unit Price	Quantity	Total
1. Gasoline Powered Golf Cart	\$6350	160	\$1,016,000
2. Gasoline Powered Range Cart	\$11,750	1	\$11,750
3. Gasoline Powered Beverage Cart	\$20,600	1	\$20,600
4. Gasoline Powered Utility Cart	\$10,090	1	\$10,090
Subtotal – Cost of New Carts			\$1,058,440
Less Trade Credit			
Trade credit for 156 2020 Yamaha Gas Carts			\$624,000
Trade credit for 1 Gasoline Powered Range Cart			\$3,000
Subtotal – Total Trade Credit			\$627,000
Total Proposal Price (Subtotal Cost of New Carts less Subtotal Total Trade Credit)			\$431,440

FUNDING:

Funding for the new fleet will be reflected in the 2023/2024 fiscal budget for the golf course in the Sandridge/Golf Carts account, number 418-166018 in the amount of \$431,440. The new golf cart fleet will not be delivered or invoiced before January of 2024.

Account Number	Account Description	Amount
418-166018	Sandridge/ Golf Carts	\$431,440

RECOMMENDATION:

Staff recommends the Board approve the final ranking of firms, cart selection, and purchase price as selected by the committee, and authorize the Purchasing Manager to sign the attached sales order with Yamaha to facilitate the fleet update, including the addition of any accessories requested by Sandridge Staff. Staff also recommends the Board declare the 160 carts, driving range cart, utility cart and beverage cart as surplus excess equipment upon delivery of the new carts and authorize their trade in to Yamaha as indicated in the RFP.