



Deborah A. Perez
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WASTE MANAGEMENT INC. OF FLORIDA
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October 15, 2025

Mr. Himanshu Mehta, P.E.
SWDD Managing Director
Indian River County
1801 27th St.
Vero Beach, FL 32960

Via Email

Re: Supplemental Fees

Dear Mr. Mehta:

WM greatly appreciates our partnership with Indian River County, and we are extremely excited as we embark on our new 10-year universal residential service franchise agreement.

Following the outcome of the solicitation process, we have identified that some ancillary services have unexpectedly placed a financial burden on commercial establishments and multi-family communities. In light of this, WM proposes two modifications to the Supplemental Charges:

1. For commercial customers related to the opening and closing of doors or gates, we will significantly reduce the current charge from \$40 per event to \$40 per month per gate. This new rate will accommodate up to five gates while retaining the existing service frequency.
2. For multi-family recycling, we will eliminate the current \$10 per month fee for container roll-out and return to promote greater recycling within the County.

To assist with understanding the rate changes associated with the weekly service or the frequency of opening and closing doors or gates, please see the revised chart below.

	MONTHLY GATE SERVICE CHARGES					
	Service Frequency per Week					
	1	2	3	4	5	6
# of Gates						
1	\$ 40.00	\$ 80.00	\$ 120.00	\$ 160.00	\$ 200.00	\$ 240.00
2	\$ 80.00	\$ 160.00	\$ 240.00	\$ 320.00	\$ 400.00	\$ 480.00
3	\$ 120.00	\$ 240.00	\$ 360.00	\$ 480.00	\$ 600.00	\$ 720.00
4	\$ 160.00	\$ 320.00	\$ 480.00	\$ 640.00	\$ 800.00	\$ 960.00
5 or More Gates	\$ 200.00	\$ 400.00	\$ 600.00	\$ 800.00	\$ 1,000.00	\$ 1,200.00



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During our initial conversations, Indian River County has expressed concerns regarding WM's proposed contract change to the annual price increase calculation to help offset this revenue loss. As documented during the solicitation process, the 75% of CPI-U as an annual adjustment factor will not keep pace with our industry's increases. In light of these concessions, WM will request rate adjustments during our communication and approval notification period annually to ensure continued contract performance, and off-set any extraordinary rate increases needed during renewal periods. Examples of this request would be 100% of the CPI-U Index with no cap or 75% of the Garbage & Trash Index with no cap, which is much more closely tied to our cost increases.

We hope these rate concessions are favorably viewed by the County as a testament to our commitment to our long-term partnership.

Best regards,

Deborah A. Perez

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Cc: Sean Lieske, IRC Public Works Director
Lisa McNeight, PSS Area Director, WM
Luigi Pace, PSS Area Manager, WM
Chris Rodriguez, District Manager, WM