

**INDIAN RIVER COUNTY, FLORIDA
MEMORANDUM**

TO: Board of County Commissioners

THROUGH: John A. Titkanich, Jr., County Administrator
Nancy A. Bunt, Assistant County Administrator
Kirstin Leiendecker, P.E., Acting Public Works Director
Jennifer Hyde, Purchasing Manager

FROM: Danny Ooley, Road & Bridge Superintendent

SUBJECT: Award of Bid 2024042 – Annual Bid for Sod

DATE: June 6, 2024

DESCRIPTION AND CONDITIONS

On behalf of the Road and Bridge Division, annual bids were requested for contractors to provide fixed, firm prices for the supply and/or installation of sod. The most recent agreement for this work expired on April 18, 2024, and the previous vendor declined to renew for another one-year period. The new term of award will be one year, with the option of two one-year extensions, subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.

BID RESULTS:

Advertising Date: March 13, 2024
 Bid Opening Date: April 9, 2024
 Demandstar Broadcast to: 402 Subscribers
 Bid Documents Obtained by: 12 Vendors
 Replies: 2 Contractors

The bid documents noted that the County reserves the right to award the work in a manner that is in its best interest. Therefore, the department reviewed the bids and proposed distribution of the work amongst both submitting contractors, with Nature’s Keeper to be awarded all four items of work bid, and Fuller’s Lawn Care and Pressure Washing to be awarded only items 3 and 4, due to the disparity between the unit price bid and the extended quantity for items 1 and 2.

The total quantities and pricing for each of the sections, as bid, are shown in the tables below.

Nature’s Keeper, Inc.

Description	Unit Price	Estimated Quantity	Estimated Annual Total
Bahia Sod Delivered	\$0.25	2,700 SF	\$675.00
St. Augustine Floratam Delivered	\$0.49	2,700 SF	\$1,323.00
Bahia Sod Delivered and Installed	\$0.34	200,000 SF	\$68,000.00
St. Augustine Floratam Delivered and Installed	\$0.58	60,000 SF	\$34,800.00
Total			\$104,798.00

**Award of Bid 2024042 – Annual Bid for Sod
For June 18, 2024 Meeting**

Fullers Lawn Care & Pressure Washing, Inc.

Description	Unit Price	Estimated Quantity	Estimated Annual Total
<i>Bahia Sod Delivered</i>	\$50	2,700 SF	\$135,000**
<i>St. Augustine Floratam Delivered</i>	\$50	2,700 SF	\$135,000**
Bahia Sod Delivered and Installed	\$0.35	200,000 SF	\$70,000.00
St. Augustine Floratam Delivered and Installed	\$0.48	60,000 SF	\$28,800.00
Total			\$368,800

** denotes mathematical errors corrected in extension of price, items not proposed for award

FUNDING

Estimated expenditures for the five months of services for the remainder of FY24 are in the Transportation Fund/ Roads and Bridges/ Sod Contracts Account, number 11121441-034683.

Account Description	Account Number	Available Balance
Transportation Fund/ Roads and Bridges/ Sod	11121441-034683	\$49,815

RECOMMENDATION

Staff recommends the bid 2024042 be awarded to Natures Keeper, Inc. as primary contractor and Fullers Lawn Care & Pressure Washing, Inc, as secondary contractor and authorize the Purchasing Division to issue blanket purchase orders with the selected contractors. Staff also recommends the Board authorize the Purchasing Manager to renew this bid at the same rates for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.

APPROVED AGENDA ITEM FOR JUNE 18, 2024