



Communications International, Inc.  
2150 15th Ave  
VERO BEACH, FL 32960

## Quotation

Page 1 of 2  
Quotation ID QO0037820  
Date 04/17/2025  
Expiration date 05/17/2025  
Terms N30  
Salesperson Jeffery L Willingham  
Phone (772) 569-5355  
E-mail jwillingham@ask4ci.com

### Bill to

Emergency Operations Center (EOC)  
1801 27th Street, Bldg A  
VERO BEACH, FL 32960

### Delivery address

IRC Emergency Services - Fire Department  
Indian River County Fire Rescue  
4225 43rd Avenue  
VERO BEACH, FL 32967

IRCFD XL85M mobiles qty (4) 4.17.2025

Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XQ-M78B	MOBILE, XL-85M, 700/800 MHZ	4.00	2,500.00	28%	1,800.00	7,200.00
XQ-Y3EWP	SERVICE ASSIST, EXT WARRANTY 3YR, XL85M	4.00	275.00	0%	275.00	1,100.00
XQ-PL4U	FEATURE, SINGLE-KEY DES ENCRYPTION	4.00	0.01	0%	0.01	0.04
XQ-PL9E	FEATURE, SINGLE-KEY AES ENCRYPTION	4.00	0.01	0%	0.01	0.04
XQ-PL8Y	FEATURE, ENCRYPTION LITE	4.00	0.01	0%	0.01	0.04
XQ-PL4F	FEATURE, PHASE 2 TDMA	4.00	275.00	28%	198.00	792.00
XQ-PL4L	FEATURE, SINGLE BAND, 7/800	4.00	0.01	0%	0.01	0.04
XQ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	4.00	1,200.00	28%	864.00	3,456.00
XQ-MC6A	MICROPHONE, XL, STANDARD MOBILE	4.00	105.00	28%	75.60	302.40
XQ-AN8D	ANTENNA, ELEMENT, 700/800 3DB	4.00	100.00	28%	72.00	288.00
XQ-LS6A	SPEAKER, EXTERNAL, MOBILE	4.00	60.00	28%	43.20	172.80
XQ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	4.00	120.00	28%	86.40	345.60
XQ-MA4F	KIT, MOUNTING XL-85 MOBILE UNIVERSAL	4.00	250.00	28%	180.00	720.00
XQ-CA6D	CABLE, POWER, XL-CH	4.00	87.00	28%	62.64	250.56

**Quotation**

Page 2 of 2  
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Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XQ-ZM2Z	KIT, CONVERSION, XL-85M, REMOTE CTRL HD	4.00	750.00	28%	540.00	2,160.00
	Programming	4.00	45.00	0%	45.00	180.00
	Install Rear Mount Fire Truck, Rescue, Ambulance	4.00	495.00	0%	495.00	1,980.00

**Order Acceptance - Please sign below**

**Pre-tax Total \$18,947.52**

*This quotation does not include tax  
 Applicable taxes will be calculated during invoicing*

Signature \_\_\_\_\_

Printed name \_\_\_\_\_

Date \_\_\_\_\_

**Not an Invoice – Do Not Pay**

By signing this quotation and/or submitting a purchase order pursuant to this quotation you acknowledge that you have read and agree to be bound by Communications International, Inc.'s terms and conditions of sale, service, and technical support. Orders may be subject to shipping & handling charges. All warranties are manufacturer's warranties. Terms and Conditions: [www.ask4ci.com/termsandconditions](http://www.ask4ci.com/termsandconditions)

This proposal does not reflect (include) material/labor cost escalations beyond a standard inflationary rate (SIR) of 6.5%. We reserve the right to recover cost impacts above (SIR).

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Equipment will be invoiced upon delivery.

The prices set forth in this quotation are based on Ci's supplier pricing and the laws and regulations in effect as of the date of this quotation and Ci expressly reserves the right to change its pricing if Ci's supplier pricing is increased or there occurs a Force Majeure event or circumstance (as that term is defined in the attached terms and conditions governing this quotation).