

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

**DATE:** August 13, 2024

**TO:** Board of County Commissioners

**THROUGH:** John A. Titkanich, Jr., County Administrator  
Kristin Daniels, Director, Office of Management & Budget  
Jennifer Hyde, Purchasing Manager

**FROM:** Shelby Ball, Purchasing Specialist

**SUBJECT:** Award of Annual Bid 2025002 for Sulfuric Acid

**BACKGROUND:**

The Department of Utility Services requested the solicitation of annual bids to furnish and deliver sulfuric acid, which is used to treat water before it is fed into the nanofiltration membranes at the County’s water treatment plants. The current bid was awarded to Shrieve Chemical Company on September 21, 2021, with the current term expiring on September 30, 2024. The term of the new annual bid is October 1, 2024, through September 30, 2025, with the option for two additional one-year renewals.

**BID RESULTS:**

Advertising Date: July 7, 2024  
 Bid Opening Date: August 7, 2024  
 Broadcast to: 165 Subscribers  
 Bid Documents Obtained by: 12 Vendors  
 Replies: 3 Vendors

<b>Firm</b>	<b>Location</b>	<b>Unit Price per gallon</b>	<b>Total Annual Cost at estimated 169,000 gallons</b>
Shrieve Chemical Company, LLC	The Woodlands, TX	\$1.41	\$238,290.00
Sulfuric Acid Trading Company, Inc.	Tampa, FL	\$1.668	\$281,892.00
Chemical Systems of Orlando, LLC	Zellwood, FL	\$1.90	\$321,100.00

**ANALYSIS:**

The low bid represents a 23% decrease in per gallon price of \$1.83 from the previous bid. The Department has reviewed the bids and recommended award to Shrieve Chemical Company, LLC, as the lowest, responsive and responsible bidder.

**FUNDING:**

Funds for sulfuric acid are budgeted in the Water Production Chemicals account (47121936-035230) in the operating fund. Operating funds are derived from water and sewer sales.

**RECOMMENDATION:**

Staff recommends the Board award Bid 2025002 to Shrieve Chemical Company, LLC, and authorize the Purchasing Division to issue blanket purchase orders for the period of October 1, 2024, through September 30, 2025, with the recommended bidder. Staff also recommends the Board authorize the Purchasing Manager to renew this bid at the same rates for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of the County.