

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: March 20, 2023

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Michael C. Zito, Interim County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Rejection of Bid 2023028 for Street Sweeping

BACKGROUND:

On April 19, 2022, the Board awarded bid 2022037 to USA Services of Florida, LLC (“USA Services”), for sweeping of approximately 224 lane miles of streets and parking lots. The term of award was one year, with two additional one-year renewals available, subject to Contractor acceptance, satisfactory performance, and staff’s determination that renewal is in the best interest of the County. Staff was not satisfied with the performance of USA Services, and elected to rebid, rather than renew the agreement.

BID RESULTS:

Advertising Date:	February 10, 2023
Bid Opening Date:	March 9, 2023
Broadcast to:	278 Subscribers
Specifications/Plans Downloaded by:	6 Vendors
Replies:	1 Vendor (USA Services)

Firm	Location	Total Bid Price/Estimated Annual Cost
USA Services of Florida, LLC	Longwood	\$220,440

ANALYSIS:

The Purchasing Manual defines a responsible bidder as one with “the capability in all respects to fully perform the contract requirements, and the integrity and reliability that will assure good faith performance.” The Road and Bridge Division found the contractor to be unreliable during the first term of the previous bid award and, therefore, does not believe USA Services to be a responsible bidder. They have recommended rejection of the bid.

Since most, if not all, potential sweeping contractors are located well outside the County, Staff proposes to restructure the bid to offer options for equipment staging at our facilities, and other ideas that might decrease cost to the contractor, and increase response to a new bid.

FUNDING:

There is no cost associated with rejecting and rebidding.

RECOMMENDATION:

Staff recommends the Board reject bid 2023028 and authorize the Purchasing Division to rebid.