

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: July 6, 2021

TO: Board of County Commissioners

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Award of Bid 2021047 – Annual Bid for Utility Operations Warehouse Stock

BACKGROUND:

On behalf of the Department of Utility Services, annual bids were requested to establish fixed pricing for as needed Operations warehouse stock. The incumbent contract holders indicated they were unable to honor the previous years’ pricing, and the previous bid expired on June 22, 2021. The term of award for this bid is one year, with the option for two additional one-year renewals, subject to vendor acceptance, satisfactory performance and staff’s determination that the renewal would be in the best interest of the County.

BID RESULTS:

Advertising Date: June 8, 2021
 Bid Opening Date: June 29, 2021
 Broadcast to: 243 Subscribers
 Bid Documents Obtained by: 22 Vendors
 Replies: 2 Vendors

ANALYSIS:

The 3,080 items on the previous bid were reduced to 1,953 most commonly needed items, with Core & Main bidding on 1,942, Ferguson bidding on 1,529 items, and six items neither vendor bid on. The new bid added more costly gate valves, as well as parts for larger diameter repairs.

Firm	Location	Items low bid on	Total Price for All items low bid	Total Bid for all items
Core & Main LP	Fort Pierce	1393	\$1,642,126.49	\$2,318,023.60
Ferguson Enterprises	Fort Pierce	554	\$558,934.41	\$2,411,875.75

Materials are purchased on an as needed basis for day to day renewal and replacement of the utility systems. Last fiscal year, expenditures for warehouse stock were \$123,843 for Wastewater

Collection and \$549,306 for Water Distribution, and \$71,071 for Hydrant and Valve Maintenance. The Department anticipates expenditures to be higher in FY 21/22 due to several R&R projects that are projected for next fiscal year.

Price increases and decreases were noted in items common between the previous and current bid. Utilities staff compared the lowest bid price on the nine most highly purchased items, most made of or containing brass or PVC, and determined the average price increase for the new bid was 41.5 percent. Individual item pricing for both vendors is available in the Purchasing Division.

Materials are obtained from the vendor with the lowest pricing, whenever possible. Having multiple vendors under contract helps ensure product is available when needed.

FUNDING:

Estimated expenditures for the remaining FY21/22 are listed below. These operating expenses are derived from water and sewer sales.

Account Number	Account Description	Projected 21/22 Remaining Exp.
47126836-044699-19545	R&R – Wastewater Collection – ARV’s	\$50,000
47126836-044699-19512	R & R – Wastewater Collection -Lift Station Rehabs	\$7,000
47126936-044699	R&R – Water Distribution	\$37,000
47126936-044699-19552	R&R – Water Distribution – Line Replacements	\$150,000
47126936-0446609-19551	R & R – Water Distribution Valve Replacements	\$80,000

RECOMMENDATION:

Staff recommends the Board award Bid 2021047 to Core & Main, LP and Ferguson Waterworks and authorize the Purchasing Division to issue blanket purchase orders for the period of July 13, 2021 through July 12, 2022 with the recommended bidders. Staff also recommends the Board authorize the Purchasing Manager to renew this bid at the same rates for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian RiverCounty.