Financial Indicators Snapshot - Mar 2018

| | Compa | Compared to Prior Year | | | Compared to Budget | | |
|--------------------------------|---|------------------------|--------------------|--------------------------|--------------------|---------|-----------------------------------|
| Report | % Change Current Moi | | nge Year- -Date | % Variance Current Month | % Var Year-to | | |
| Revenues | | | | | | | Represents colle |
| Gas Tax (Fund 109) | 1 | .1% | 8.2% | 2.5 | 5% | 9.7% | from prior year |
| | 1 - | 10/ | 6 =0/ | | | 11.00/ | Through Feb 20 |
| Optional Sales Tax (Fund 315) | | .1% | 6.7% | 8.2 | 2% | 11.2% | exceeded prior |
| Half Cent Sales Tax | 1 | .4% | 6.0% | 2.5 | :0/ | 5.1% | Through Feb 20 |
| Hall Cellt Sales Tax | 4 | .4/0 | 0.0% | 7 |)/° | 3.1/0 | exceeded prior |
| Traffic Impact Fees (Fund 102) | 77 | .4% | 15.1% | 122.0 |)% | 42.1% | Varies by mont |
| | | | | | | | \$261,263 YTD |
| Impact Fees (Fund 103) | 65 | .2% | 22.9% | 198.2 | 1% | 133.4% | Varies by mont |
| . , , | 1 | | | | | | \$256,176 YTD Tourist Taxes ha |
| Tourist Tax | -4 | .2% | 13.0% | 0.3 | 3% | 20.5% | revenues are \$ |
| | 1 🔀 | | | | | | Overall Franchi |
| Franchise Fees-TOTAL | 11 | .7% | 7.4% | | | | year. |
| Recreation Revenues | | | | | | | year. |
| | | | | | | | YTD revenues a |
| NCAC | 20 | .8% | -2.8% | 42.2 | 2% | 43.4% | \$22,140 compa |
| GAC | 20 | 20/ | 25.40/ | 442. | | 445.00/ | YTD revenues a |
| | 1 1 39 | .2% | 25.1% | 113.5 |)% 1 | 115.3% | \$7,484 compar |
| | | | | | | | Many revenue |
| Recreation | -0 | .9% | 25.0% | 3.4 | 1% | 17.1% | FY2017 budget |
| | | | | | | | revenue of \$15 |
| IG Building | | | | | | | Many revenue |
| | 66 | .8% | 59.2% | 136.8 | | .08.1% | FY2017 budget. |
| D (1) 0.1 | | _ | | | | | revenue of \$15 |
| Profit & Loss | _ | | | | | | D Ct C d 2 2 4 5 |
| Building Dept. | -88 | .9% | 18.3% | | | | Profit of \$234,5 |
| · | ┨ │ | | | | | | same period las Total Rounds a |
| Golf Course | -7 | .8% | -21.6% | | | | \$736,539 vs \$9 |
| | 1 🔀 | | | | | | |
| Fleet | 177 | .6% | 64.8% | | | | Fleet YTD net in |
| SWDD | -26 | .5% | 2.4% | | | | SWDD YTD net |
| Shooting Range | 46 | .9% | -6.5% | | | | Shooting Range |
| | | .5/5 | 0.570 | | | | last year |

Comments

Represents collection Oct 2017-Feb 2018.; Increase of \$122,582 from prior year YTD.

Through Feb 2018 collections-trend is positive-YTD figures have exceeded prior year by \$467,184

Through Feb 2018 collections-trend is positive-YTD figures have exceeded prior year by \$236,882

Varies by month, however, increase of \$226,052 for month and \$261,263 YTD compared to prior year.

Varies by month, however, increase of \$116,210 for month and \$256,176 YTD compared to prior year.

Tourist Taxes have exceeded the budget by \$218,862; year to date revenues are \$148,570 more than last year.

Overall Franchise Tax revenue of \$4,500,542 vs \$4,191,675 in prior year.

YTD revenues are down \$2,108 compared to prior year, but up \$22,140 compared to budget.

YTD revenues are up \$2,805 compared to prior year, and up \$7,484 compared to budget.

Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building YTD revenue of \$155,720 in FY2017 vs. \$234,645 in FY2018.

Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building YTD revenue of \$155,720 in FY2017 vs. \$234,645 in FY2018.

Profit of \$234,545 through 2nd quarter vs \$198,303 during the same period last year

Total Rounds are down 3,819 or 6.4% YTD. Net income of \$736,539 vs \$939,243 from last year

Fleet YTD net income of \$117,288 vs -\$71,151 from last year

SWDD YTD net income of \$5,408,700 vs \$5,279,961 from last year

Shooting Range YTD net income of (\$67,792) vs (\$63,652) from last year