## Bruce A. Redus 99 Springlake Drive, Apt. #102 Vero Beach, Fl. 32962 772-492-9336

# **Business Development**

Industrious, dependable retired professional with excellent communication/organizational skills with proven experience in business development/project coordination seeks challenging position to match my background and experience. I possess the ability to promote and build lasting client relationships by responding to client needs with a focus on customer service and satisfaction. In summary, I have the ability to communicate, facilitate and negotiate to achieve positive results and a "Win-Win" for all concerned.

### Community/Economic Development

During the past 35 years, my involvement includes community, economic and project development at the executive director and project manager level with public/public-private partnerships and private sector development requiring strong communication, coordination and organizational skills at all levels. I have developed an understanding of various business finance programs, regional cooperation and building private sector and intergovernmental relationships. This is important in facilitating new industry recruitment and existing business/industry retention and expansion. My most recent responsibilities in community development included City Administrator directed projects and supervising three departments- Planning/Zoning, Building Inspection and Code Enforcement.

#### Work History (Related)

City of Canon City-Canon City, Colorado
Fremont Economic Development Corporation-Canon City, Colorado
Lake County Board of County Commissioners (Industrial Park) -Tavares, Florida
Economic Development Commission of Mid-Florida-Orlando, Florida
American Revenue Corporation/Guardian Development Corp. (Industrial Park)-Orlando, Florida
Treasure Coast Private Industry Council-Port St. Lucie, Florida
Indian River County Chamber of Commerce/Council of 100-Vero Beach, Florida
Hasco Development Corporation-North Palm Beach/Delray Beach, Florida

Community Board/Committee Service (past)

Action 22 Board (22 Southeast Colorado County Consortium)
Workforce Investment Board (4 Colorado County Consortium)
Cornell Companies Community Relations Board-Canon City, Colorado
Federal Bureau of Prisons Community Relations Committee, Florence, Colorado
Fremont County Airport/Airport Industrial Park Advisory Committee-Fremont County, Colorado
Holcim, Inc. Community Advisory Committee-Portland, Colorado
Pueblo Community College Citizens Advisory Committee-Fremont County, Colorado Campus
Sangre de Cristo Resource and Conservation District Board-Pueblo, Colorado
Southern Colorado Economic Development District Board (12 County Consortium)-Pueblo, Colorado
Town of Sahuarita, Arizona Volunteer Assistant to the Economic Development Manager
Green Valley/Sahuarita Arizona Chamber of Commerce Economic Development & Gov. Relation Committees
Green Valley Coordinating Council-Planning & Architectural Committee-Green Valley, Arizona
Metropolitan Pima Alliance Economic Development Committee-Tucson, Arizona

<u>Military Service</u> U.S. Navy (E-5)-Honorable Discharge

## Education

Boulder High School-Boulder, Colorado (graduate)
University of Central Florida-Orlando, Florida-B.A. Communications (Cum Laude)
University of South Florida-Tampa, Florida-Basic Economic Development Course Syllabus/Certification
U.S. Border Patrol (Tucson, Arizona Sector) Citizens Academy

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