

## Financial Indicators Snapshot - Dec 2017

Report	Compared to Prior Year		Compared to Budget		Comments
	% Change Current Month	% Change Year-to-Date	% Variance Current Month	% Variance Year-to-Date	
<b>Revenues</b>					
Gas Tax (Fund 109)	-1.5%	5.9%	-0.1%	7.4%	Represents collection Oct & Nov 2017.; Increase of \$36,395 from prior year YTD.
Optional Sales Tax (Fund 315)	8.0%	6.6%	11.7%	8.0%	Through Nov 2017 collections-trend is positive-YTD figures have exceeded prior year by \$151,344
Half Cent Sales Tax	7.3%	7.1%	5.5%	3.1%	Year to date collections through Nov 2017 are above prior year by \$97,653.
Traffic Impact Fees (Fund 102)	119.7%	0.4%	75.5%	39.2%	Varies by month, however, increase of \$223,091 for month and \$3,608 YTD compared to prior year.
Impact Fees (Fund 103)	122.7%	2.3%	196.0%	118.6%	Varies by month, however, increase of \$154,903 for month and \$14,151 YTD compared to prior year.
Tourist Tax	25.7%	25.2%	43.3%	42.1%	Tourist Taxes have exceeded the budget by \$116,630; year to date revenues are \$79,301 more than last year.
Franchise Fees-TOTAL	6.7%	5.9%			Overall Franchise Tax revenue of \$1,980,302 vs \$1,869,713 in prior year.
<b>Recreation Revenues</b>					
NCAC	-42.2%	-26.6%	39.0%	40.7%	YTD revenues is down \$10,638 compared to prior year, but up \$8,500 compared to budget.
GAC	-37.1%	-9.6%	0.2%	49.6%	YTD revenues is down \$475 compared to prior year, but up \$1,477 compared to budget.
Recreation	353.7%	133.9%	-83.8%	-10.4%	Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building YTD revenue of \$56,680 in FY2017 vs. \$97,295 in FY2018.
IG Building	25.1%	61.6%	54.0%	63.4%	Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building YTD revenue of \$56,680 in FY2017 vs. \$97,295 in FY2018.
<b>Profit &amp; Loss</b>					
Building Dept.	1.6%	49.9%			Profit of \$144,670 through 1st quarter vs \$96,533 during the same period last year
Golf Course	-1.8%	-41.4%			Total Rounds are down 2,258 or 9.9% YTD. Net income of \$122,122 vs \$208,455 from last year
Fleet	64.3%	580.0%			Fleet YTD net income of \$23,668 vs -\$4,936 from last year
SWDD	36.5%	21.9%			SWDD YTD net income of \$8,293,854 vs \$6,802,141 from last year
Shooting Range	-8.7%	-58.4%			Shooting Range YTD net income of (\$23,889) vs (\$15,081) from last year