INDIAN RIVER COUNTY APPLICATION FOR COMMITTEE APPOINTMENT

Name: Robert J Votaw Date: 08/07/17		
Full Name: Robert J Votaw Email Address: robert@Servicesbycatalyst		
Street Address (No P.O. Boxes): 1025 33rd Ave SW, Vero Beach, FL 32968		
Home Phone: 772-999-3494 Cell Phone: 772-473-6909		
How long have you been a resident of Indian River County? 32 years		
Are you a full or part time resident? Check one: Full Time ✓ Part Time		
Please list current employer or business. If retired, please list any business experience that may be applicable to the committee.		
Catalyst Business Services, Managing Member		
Please list any licenses you presently hold:		
N/A		
Please list any organization of which you are currently a member:		
None		
Please list any other committees or boards you currently sit on:		
None		

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Place a check mark next to the committee(s) you would like to serve on:

AFFORDABLE HOUSING ADVISORY COMMITTEE	
AGRICULTURE ADVISORY COMMITTEE	
BEACH & SHORE PRESERVATION ADVISORY COMMITTEE	
CHILDREN'S SERVICES ADVISORY COMMITTEE	
CODE ENFORCEMENT BOARD	
COMMUNITY DEVELOPMENT BLOCK GRANT	
CONSTRUCTION BOARD OF ADJUSTMENT & APPEALS	
DEVELOPMENT REVIEW AND PERMIT PROCESS ADVISORY COMMITTEE	V
ECONOMIC DEVELOPMENT COUNCIL	
ENVIRONMENTAL CONTROL HEARING BOARD	
MPO BICYCLE ADVISORY COMMITTEE	
MPO CITIZEN ADVISORY COMMITTEE	
PLANNING & ZONING COMMISSION	
SCHOOL PLANNING CITIZEN OVERSIGHT COMMITTEE	
TOURIST DEVELOPMENT COUNCIL	
TRANSPORTATION DISADVANTAGED LOCAL COORDINATING BOARD	
TREASURE COAST REGIONAL PLANNING COUNCIL – COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY	

Please print and return the completed application, along with a current resume, to the Board of County Commission office, 1801 27th Street, Vero Beach, FL. 32960, or by fax at 772-770-5334. Please note: All applications are kept on file for 6 months.

Print

Robert J. Votaw

772-473-6909 Robert@sevicesbycatalyst.com 1025 33rd Ave. SW, Vero Beach, FL 32968

PROFESSIONAL OVERVIEW:

Catalyst Business Services, MGRM/Owner

Vero Beach, FL 2010 - Present

- Specializing in Residential Land Development Financial analysis and CFO Services for multiple Residential developments with a gross value of \$45MM.
- Provide Business Consulting services including HR, Bookkeeping, Employee Training, Marketing, Strategic Planning and Implementation, Cash Management, Monthly Financial reviews.
- o Develop exit strategies and prepare business valuation reports.
- o Executive Coaching, Business plan preparation, Loan request preparedness.

The Oculina Bank, Loan Officer, Branch Manager

Vero Beach, FL 2008 - 2011

- o Commercial, Residential and Consumer Lender, and Branch Manager for the Main Branch closing in
 - excess of \$8MM in loans. Financial analysis and loan presentations to board of directors.
- o Trained, managed, and motivated staff consisting of 3 to 5 employees and deposits of \$28MM
- o Responsible for all Main Branch cash, operations, loss risk reduction, lending, and sales
- Served as IT back-up support for bank

Renaissance Services, LLC, President/Owner

Vero Beach, FL 2006 - 2008

- Supplied business consultant and PEO Provider services
- o Provided own industry-recognized small business and repairs skills training
- Licensed Mortgage Broker for GTC Lending

Indian River National Bank (now RBC Bank), Loan Officer

Vero Beach, FL 2004 - 2006

- o Residential Loan Originator, promoted to Commercial, Residential and Consumer Loan Officer
- Exceeded annual production goals of \$8-12MM
- Supervised and trained branch-level loan assistant, who achieved Branch Manager position

Sun Coast Repair Services, Dreammaker Bath & Kitchen Franchise President/Owner

Vero Beach, FL 1990 - 2003

- O Purchased company after five years of employment
- Increased Warranty Rep customer base from 10 to over 30 manufacturers and grew overall clientele and territory to include all of South Florida and Caribbean Islands
- o Created and conducted manufacturers' certified training Course for business entrepreneurs nationwide
- O Expanded company from 1 to 5 employees increasing sales \$250K annually
- Developed exit strategy and sold company in 2003

EDUCATION:

Bachelor of Arts

Catawba College, Salisbury, NC, 1984

Continued Education

- o Mortgage Broker License, State of Florida, 2003
- o Tom Hopkins Sales Seminar, 1998
- o Dwyer Group Yearly Sales and Business Seminars, 1991-2003

COMMUNITY LEADERSHIP AND SERVICE:

Vero Heritage Center

o Board of Directors, Treasurer, 2010-2016

Kiwanis Club of Vero-Treasure Coast

o Active Member, 2004-2012. President, 2006-2007. Kiwanian of the Year, 2004

Main Street Vero Beach

- o Board of Directors, 2004-2009
- Chairman of Downtown Friday Event, 2004-2010. Logistics Chair, Hibiscus Festival, 2005-2011