

## Financial Indicators Snapshot - March 2017

Report	Compared to Prior Year		Compared to Budget		Comments
	% Change Current Month	% Change Year- to-Date	% Variance Current Month	% Variance Year-to-Date	
Revenues					
Gas Tax (Fund 109)	6.3%	1.7%	7.0%	2.4%	Represents collections through February 2017; increase of \$24,777 from prior year YTD.
Optional Sales Tax (Fund 315)	3.8%	4.1%	8.3%	12.3%	Thru February 2017 collections-trend is positive-YTD figures have exceeded prior year by \$279,034.
Half Cent Sales Tax	6.8%	3.4%	1.3%	2.5%	Year to date collections through February 2017 are above prior year by \$131,563.
Traffic Impact Fees (Fund 102)	23.7%	-19.9%	32.3%	32.5%	Varies by month, however, significant annual decrease totaling (\$427,453); compared to YTD budgeted figures, actuals are up \$422,090.
Impact Fees (Fund 103)	-4.5%	-7.8%	80.4%	90.0%	Varies by month, YTD figures down by (\$94,746) from last year. Compared to YTD budget figures, actuals are up \$530,417
Tourist Tax	11.6%	2.3%	7.2%	8.8%	Tourist Taxes have exceeded the budget by \$91,982; year to date revenues are \$25,908 more than last year.
Franchise Fees-TOTAL	-3.4%	3.1%			Overall Franchise Tax revenue of \$4,190,453 vs \$4,325,774 in prior year.
Recreation Revenues					
NCAC	23.3%	48.9%	38.0%	69.1%	Year to date revenue of \$75,268 vs. \$50,553 in FY2016.
GAC	-40.0%	-20.9%	156.6%	177.4%	Year to date revenue of \$11,169 vs. \$14,113 in FY2016.
Recreation	40.5%	-21.6%	-20.8%	-28.9%	Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building revenue of \$151,254 vs. \$49,268 in FY2016.
IG Building	n/a	n/a	90.0%	51.7%	Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building revenue of \$151,254 vs. \$49,268 in FY2016.
Profit & Loss					
Building Dept.	8.9%	-50.0%			Profit of \$194,483 through 2nd quarter vs \$389,004 during the same period last year
Golf Course	n/a	n/a			Total Rounds are up 6,190 or 11.6% YTD. Net income of \$939,652 vs \$934,084 from last year
Fleet	n/a	n/a			Fleet YTD net income of \$71,237 vs \$120,618 from last year
SWDD	n/a	n/a			SWDD YTD net income of \$5,278,989 vs \$6,334,347 from last year
Shooting Range	n/a	n/a			Shooting Range YTD net income of (\$64,347) vs (\$47,175) from last year