

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: April 8, 2022

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Award of Annual Bid 2022035 for Sod

BACKGROUND:

The Road and Bridge Division requested the solicitation of annual bids to establish firm fixed pricing for as needed delivery and installation of sod for various projects throughout the County. The current bid, awarded to Gomez Brothers on February 5, 2019, expired on February 4, 2022. The term of award is one year, with two additional one-year renewals available, subject to Contractor acceptance, satisfactory performance, and staff's determination that renewal is in the best interest of the County.

BID RESULTS:

Advertising Date: February 1, 2022
 Bid Opening Date: February 25, 2022
 Demandstar Broadcast to: 321 Subscribers
 Specifications/Plans Downloaded by: 12 Vendors
 Replies: 3 Vendors

Firm	Location	Total Bid Price/Estimated Annual Cost
Gomez Brothers Contract Services, Inc.	Vero Beach	\$70,820
Florasod, LLC	Fellsmere	\$83,593
Ground Level, Inc.	Wauchula	\$180,510

ANALYSIS:

The previous bid contemplated only delivery of the sod by the contractor, while the current bid requested the bulk of the anticipated sod to also be installed by the contractor.

The per square foot price for delivery only of Bahia sod has increased by 11.1%, and the delivered price for St. Augustine Floratam has increased by 5.2%. The anticipated quantity of Bahia to be needed decreased by 9.9%, and the quantity of Floratam to be needed decreased by 63%. The

CONSENT

overall annual estimated expenditure on sod by the Road and Bridge Division will decrease by 32.9% from the previous bid of \$105,480.

A comparison of the previous bid quantities and pricing and the current bid is shown on the table below.

	Previous bid est. qty.	Current bid est. qty.	Previous Bid price	Gomez Bros bid	Florasod bid	Ground Level bid
Bahia Sod Delivered	225,000 sf	2,700 sf	\$0.18/sf	\$0.20/sf	\$0.21/sf	\$0.50/sf
St. Augustine Floratam Delivered	171,000 sf	2,700 sf	\$0.38/sf	\$0.40/sf	\$0.38/sf	\$0.80/sf
Bahia Delivered and Installed	N/A	200,000 sf	N/A	\$0.22/sf	\$0.29/sf	\$0.60/sf
Floratam Delivered and Installed	N/A	60,000 sf	N/A	\$0.42/sf	\$0.40/sf	\$0.95/sf

The Road and Bridge Division determined Gomez Brothers Contract Services, Inc. to be the lowest, responsive, and responsible bidder, and has recommended award to them.

FUNDING:

Funds for the six months remaining in the fiscal year are available as shown below.

Account Number	Account Name	Available Amount
11121441-034683	Transportation Fund/Road and Bridge/Sod Contracts	\$35,410

RECOMMENDATION:

Staff recommends the Board award Bid 2022035 to Gomez Brothers Contract Services, Inc. and authorize the Purchasing Division to issue blanket purchase orders for the period of April 19, 2022 through April 18, 2023 to the recommended bidder, after receipt and approval of required insurance by Risk Management. Staff also recommends the Board authorize the Purchasing Manager to renew this bid for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.