

INDIAN RIVER COUNTY, FLORIDA

MEMORANDUM

TO: Indian River County Board of County Commissioners

THROUGH: Jason Brown, County Administrator

FROM: Dan Russell, Information Technology Director

SUBJECT: New Internet Service Provider Circuit Agreement

DATE: January 11, 2022

CONSENT

BACKGROUND:

The County's Internet bandwidth consumption has grown steadily in recent years due to increased utilization of externally hosted services. Our current utilization is reaching the capacity of our existing circuits and as such we must procure additional capacity in order to meet our business requirements. The County currently utilizes (2) 100 Megabits per second (Mbps) full-duplex circuits to provide Internet connectivity for County network users. AT&T is the carrier for the existing circuits. These circuits were provisioned via a contract with AT&T at a monthly rate of \$1120.91 per circuit. The total monthly rate for both circuits is \$2241.82. The minimum term of the existing contract has passed and the County is free to terminate this contract at its convenience.

ANALYSIS

The Information Technology staff has analyzed options for procuring additional bandwidth and those options are included below for reference.

Option #1 – Contract amendment to the existing AT&T contract for 400 Mbps circuits

- Service Provider – AT&T
- Carrier – AT&T
- Total circuits - 2
- Bandwidth per circuit – 400 Mbps
- Monthly rate per circuit - \$1805.00
- Total monthly recurring charges - \$3610.00
- Contract term – 3 years

Option #2 – Contract amendment to the existing AT&T contract for 300 Mbps circuits

- Service Provider – AT&T
- Carrier – AT&T
- Total circuits - 2
- Bandwidth per circuit – 300 Mbps
- Monthly rate per circuit - \$1615.00
- Total monthly recurring charges - \$3230.00
- Contract term – 3 years

Option #3 – New contract with Command-link for 400 Mbps AT&T circuits

- Service Provider – Command-link
- Carrier – AT&T
- Total circuits - 2
- Bandwidth per circuit – 400 Mbps
- Monthly rate per circuit - \$1545.00

- Total monthly recurring charges - \$3090.00
- Contract term – 3 years

Option #4 – New contract with Command-link for 300 Mbps COMCAST circuits

- Service Provider – Command-link
- Carrier – COMCAST
- Total circuits - 2
- Bandwidth per circuit – 300 Mbps
- Monthly rate per circuit - \$1532.00
- Total monthly recurring charges - \$3064.00
- Contract term – 3 years

Option #5 – New contract with Windstream for 300 Mbps Windstream circuits

- Service Provider – Windstream
- Carrier – Windstream
- Total circuits - 2
- Bandwidth per circuit – 300 Mbps
- Monthly rate per circuit - \$1580.00
- Total monthly recurring charges - \$3160.00
- Contract term – 3 years

FUNDING

Funding for increasing the County’s Internet bandwidth was approved as part of the FY 21/22 budget in the Information Technology, Utilities, and Building Division Funds.

RECOMMENDATION

Staff recommends that the IRC Board of County Commissioners waive the requirement for bids, approve option #3 and authorize Chairman to execute the attached Command-link order for services after the County Attorney has approved it as to form and legal sufficiency.

ATTACHMENTS

Indian River County Command-link Service Order

DISTRIBUTION

Jennifer Hyde, Purchasing Manager
Kristin Daniels, Director, Office of Management and Budget
Randy King, Information Systems & Telecommunications Manager