

INDIAN RIVER COUNTY, FLORIDA

MEMORANDUM

TO: Indian River County Board of County Commissioners

VIA: Jason E. Brown, County Administrator

FROM: Dan Russell, Information Technology Director

SUBJECT: End Point Protection (EPP) / End Point Detection & Response (EDR) and Managed Detection & Response Procurement Recommendation

DATE: January 11, 2022

CONSENT

BACKGROUND:

On January 12, 2021, the Indian River County (IRC) Board of County Commissioners (BoCC) authorized the procurement of a new suite of EPP software and MDR services to enhance the cybersecurity posture of the County's enterprise computing infrastructure. The EPP software and MDR services were contracted for a period of (1) year, via SHI, Inc., at a cost of \$71,522.59. The current contract will expire on 1/22/2022.

ANALYSIS

The staff has reviewed options for renewing the EPP software and MDR services contract. Quotes were solicited from a total of three suppliers for both (1) and (3) year renewal periods. The annual renewal costs are summarized in the table below.

	Annual Renewal Cost	
	1 Year Contract	3 Year Contract
Supplier		
SHI	\$77,252.50	\$75,956.50
CGI	\$92,310.05	\$90,900.05
CDW	\$98,760.00	\$97,017.33

FUNDING

The funding for the FY21/22 portion of the renewal for the EPP software and MDR services is budgeted in Information Technology/Information Systems/Computer Software, Account# 50524113-035120.

RECOMMENDATION

Staff recommends that the Board of County Commissioners approve the procurement of the EPP software and MDR services for a (3) year period to maximize cost efficiency and lock in pricing for this period. Staff further recommends the Board waive the requirement for bids for these services and authorize the Purchasing Division to issue a Purchase Order to SHI International Corp. in the amount of \$75,956.50 annually for (3) consecutive years. Finally, Staff recommends the Board authorize the County Administrator to execute any agreements necessary for these services after the County Attorney has approved them as to form and legal sufficiency.

End Point Protection (EPP) / End Point Detection & Response (EDR) and Managed Detection & Response Procurement Recommendation

ATTACHMENTS

None

DISTRIBUTION

Kristin Daniels, Director Management and Budget
Jennifer Hyde, Purchasing Manager
Randy King, Information Systems and Telecommunications Manager