



INDIAN RIVER COUNTY, FLORIDA
AGENDA ITEM
Deputy County Administrator
Sandridge Golf

CONSENT AGENDA
 BCC Meeting 10-31-2023

Date: October 17, 2023
To: The Honorable Board of County Commissioners
Thru: John Titkanich, Jr., County Administrator
From: Michael C. Zito, Deputy County Administrator
Subject: Second Amendment for Sandridge Golf Club Maintenance

BACKGROUND:

International Golf Maintenance (IGM) has been providing course maintenance services at Sandridge Golf Club since 1996. The current contract with IGM was approved by the Board on July 7, 2020, and began on October 1, 2020. It has a term of 5 years with two five-year renewals available dependent upon vendor performance. IGM has been outstanding in their efforts to create better golf course conditions year after year through their maintenance practices and has been an integral part of the success of Sandridge Golf Club.

Over the past three years, the golf course has encountered a substantial increase in rounds played with a record number of rounds in the 2022-23 fiscal year of over 124,000 rounds. Over the past twelve months, labor, equipment and general supplies have increased substantially. In April 2022, due to the increase of fertilizer, equipment and fuel costs, IGM submitted a request for a discretionary price adjustment due to these unforeseen costs of 15% and Staff negotiated with IGM a 9.5% increase for fiscal year 2022/2023, for a total contract cost of \$1,337,331.00. IGM has submitted a request for the 2023-24 fiscal year of 8% and Staff has negotiated with IGM a 6.5% for fiscal year 2023/24 for a total cost of \$1,424,257.52. This is an increase of \$86,926.52 annually, or \$7,243.88 per month.

Course conditions remain a significant factor the golfer considers when they choose a course to play. In order to provide the patrons of Sandridge Golf Club the same service and conditions of the golf course, Staff recommends the approval of the price increase through the attached Second Amendment to Agreement for Sandridge Golf Club Maintenance.

FUNDING:

Funds, in the amount of \$1,424,257.52, are budgeted and available in the Sandridge/Golf Maintenance/Other Contractual Services account, number 41822172-033490.

Description	Account Number	Amount
Sandridge/Golf Maintenance/Other Contractual Services	41822172-033490	\$1,424,257.52

RECOMMENDATION:

Staff respectfully requests that the Board of County Commissioners approve the First Amendment to International Golf Maintenance (IGM) agreement and authorize Chairman to sign.

ATTACHEMENTS:

1. IGM Agreement For Sandridge Golf Club Maintenance (effective Oct. 1, 2020)
2. IGM's Request for Maintenance Fee Increase (Letter dated 4/15/2022)
3. IGM's Request For Maintenance Fee Increase (Letter dated 04/11/2023)
4. First Amendment to Agreement for Sandridge Golf Club Maintenance
5. Second Amendment to Agreement for Sandridge Golf Club Maintenance

APPROVED AGENDA ITEM FOR October 31, 2023