Financial Indicators Snapshot - December 2016

| | Compared | Compared to Prior Year | | to Budget | | |
|--------------------------------|---------------------------|---------------------------|--------------------------------|----------------------------|--|--|
| Report | % Change Current Month | % Change Year- to-Date | % Variance Current Month | % Variance Year-to-Date | Comments | |
| Revenues | | • | • | • | | |
| Gas Tax (Fund 109) | 6.9% | 2.8% | 7.6% | 3.5% | Represents collections through November 2016; increase of \$16,697 from prior year. | |
| Optional Sales Tax (Fund 315) | 3.3% | 1.4% | 11.2% | 8.8% | Thru November collections-trend is positive-YTD figures have exceeded prior year by \$30,681 | |
| Half Cent Sales Tax | -0.7% | -1.2% | 1.6% | -0.6% | Year to date collections through November are below prior year by \$16,251. | |
| Traffic Impact Fees (Fund 102) | -66.2% | -19.9% | -14.0% | 49.3% | Varies by month, however, significant annual decrease totaling \$241,582; YTD budgeted figures up \$320,510 | |
| Impact Fees (Fund 103) | -58.0% | -10.2% | 32.9% | 113.7% | Varies by month, YTD figures down by \$70,845 from last year | |
| Tourist Tax | -3.5% | -4.4% | 14.2% | 13.6% | Tourist Taxes have exceeded the budget by \$36,645; year to date revenues are \$14,109 less than the prior year. | |
| Franchise Fees-TOTAL | -3.9% | 1.0% | | | Overall Franchise Tax revenue of \$1,869,713 vs \$1,851,523 in prior year. | |
| Recreation Revenues | | | | • | | |
| NCAC | 221.1% | 77.1% | 267.9% | 122.7% | Year to date revenue of \$40,026 vs. \$22,599 in FY2016. | |
| GAC | -28.0% | -17.0% | 69.3% | 12.9% | Year to date revenue of \$4,932 vs. \$5,942 in FY2016. | |
| Recreation | -79.5% | -65.1% | 40.6% | 22.8% | Many revenue accounts shifted to IG Building in FY2017 budget. Combined Recreation and IG Building revenue of \$57,950 vs. \$22,644 in FY2016. | |
| IG Building | n/a | n/a | 26.0% | 18.7% | Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building revenue of \$57,950 vs. \$22,644 in FY2016. | |
| Profit & Loss | | | | | | |
| Building Dept. | n/a | 13.6% | | | Profit of \$218,029 for 1st Qtr | |
| Golf Course | n/a | 📕 n/a | | | Total Rounds are up 2,383 or 11.6% YTD. Net income of \$208,170 vs \$217,794 from last year | |
| Fleet | n/a | n/a | | | Fleet YTD net income of (\$5,479) vs \$19,506 from last year | |
| SWDD | n/a | 🕂 n/a | | | SWDD YTD net income of \$6,821,383 vs \$7,287,148 from last year | |
| Shooting Range | n/a | n/a | | | Shooting Range YTD net income of (\$16,739) vs (\$24,457) from last year | |