

INDIAN RIVER COUNTY APPLICATION
FOR COMMITTEE APPOINTMENTName: Amanda SmalleyDate: September 25, 2016Full Name: Amanda Sara Owens Smalley Email Address: dive2625@yahoo.comwork: amanda@skydiveseb.comStreet Address (No P.O. Boxes): 8425 92nd Avenue, Vero Beach, FL 32967Home Phone: N/A Work Phone: 772-388-5672 Cell Phone: 610-470-5106How long have you been a resident of Indian River County? 2006-2010; 2014-current (years)Are you a full or part time resident? Check one: Full Time Part Time

Please list current employer or business. If retired, please list any business experience that may be applicable to the committee.

Skydive Sebastian
400 Airport Drive West
Sebastian, FL 32958

Please list any licenses you presently hold:

None

Please list any organization of which you are currently a member:

United States Parachute Association (USPA)

Please list any other committees or boards you currently sit on:

NoneAttend Sebastian Chamber of Commerce Tourism mtgs.

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Place a check mark next to the committee(s) you would like to serve on:

AFFORDABLE HOUSING ADVISORY COMMITTEE	<input type="checkbox"/>
AGRICULTURE ADVISORY COMMITTEE	<input type="checkbox"/>
BEACH & SHORE PRESERVATION ADVISORY COMMITTEE	<input type="checkbox"/>
CHILDREN'S SERVICES ADVISORY COMMITTEE	<input type="checkbox"/>
CODE ENFORCEMENT BOARD	<input type="checkbox"/>
COMMUNITY DEVELOPMENT BLOCK GRANT	<input type="checkbox"/>
CONSTRUCTION BOARD OF ADJUSTMENT & APPEALS	<input type="checkbox"/>
ECONOMIC DEVELOPMENT COUNCIL	<input type="checkbox"/>
ENTERPRISE ZONE DEVELOPMENT AGENCY	<input type="checkbox"/>
ENVIRONMENTAL CONTROL HEARING BOARD	<input type="checkbox"/>
MPO BICYCLE ADVISORY COMMITTEE	<input type="checkbox"/>
MPO CITIZEN ADVISORY COMMITTEE	<input type="checkbox"/>
NEIGHBORHOOD STABILIZATION PROGRAM – CITIZEN ADVISORY TASK FORCE	<input type="checkbox"/>
PLANNING & ZONING COMMISSION	<input type="checkbox"/>
SCHOOL PLANNING CITIZEN OVERSIGHT COMMITTEE	<input type="checkbox"/>
TOURIST DEVELOPMENT COUNCIL	<input checked="" type="checkbox"/>
TRANSPORTATION DISADVANTAGED LOCAL COORDINATING BOARD	<input type="checkbox"/>
TREASURE COAST REGIONAL PLANNING COUNCIL – COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY	<input type="checkbox"/>

Please print and return the completed application, along with a current resume, to the Board of County Commission office, 1801 27th Street, Vero Beach, FL. 32960, or by fax at 772-770-5334. Please note: All applications are kept on file for 6 months.



Amanda Owens Smalley

8425 92nd Avenue, Vero Beach, FL 32967 610-470-5106 (C) – dive2625@yahoo.com

Professional Summary

Business Manager and Teacher with more than fifteen years of experience with a focus on customer relations, business development, financial planning, sales, event planning and marketing worldwide; leading to improvement strategies resulting in business success and efficiency.

Core Qualifications

- Organized
- Event Planning
- Strong leadership skills
- Ability to successfully multitask
- Experience working in a team atmosphere
- Data Collection, Analysis, and Reporting
- Process implementation
- Project coordination experience
- Conflict resolution

Experience

Skydive Sebastian, Sebastian, FL Business and Marketing Manager

August 2006 - November 2010; June 2014 to present

- Improve daily operations and efficiency
- Accounting and Budgeting
- Establish guidelines, expectations, and operational manuals
- Worked with a team to improve the student program and create classroom training aides
- Conduct weekly staff meetings to strategize business improvements, conflict resolution, and disseminate information
- Event organizer for 200 to 500 participants
- Create and manage project timelines
- Experience exploring new marketing strategies to adjust to changing markets worldwide, which increases sales
- Design advertisements utilizing Photoshop
- Write newsletters and article reviews of events for publication in Parachutist magazine
- Led presentations in meetings with the FAA
- US Naval Academy Parachute Team Supporter and volunteer wind tunnel coach
- Establish a skydiving partnership with the US armed forces and the Royal Marines
- Recipient of 2016 Sebastian River Area Chamber of Commerce Tourism Award
- Presentations through CBS Road Tripping and BUZZ TV

Moore County Schools, West Pine Middle School, West Pine, NC Sixth Grade Language Arts Teacher

August 2012 – June 2014

- Kagan Cooperative Learning Training
- Coached Cross Country Team for sixth through eight grade students
- Created lessons applying research techniques for presentations; debates; and interacting with text to enhance comprehension
- Taught time management and organization strategies

The Academy of Moore County, Aberdeen, NC Second through Fifth Grade Language Arts and Social Studies Teacher

August 2011 – August 2012

- Collaborated and co-taught with the special education teacher
- Studied, attended training, and applied Stephen Covey's "The Seven Habits"
- Practical applications of the writing process through writing and mailing letters to snack companies
- Incorporated data folders to encourage student improvement and self motivation
- Student involved learning through group research and presentations

Long Island Skydiving Center, East Moriches, NY
Marketing Consultant and Event Organizer

November 2010 – October 2011

- Planned skydiving events at exclusive destinations by gaining airport, city, county, and FAA approval
- Wrote business plans, business proposals, and business letters to open new skydiving operations
- Increased business by establishing adventure packages and marketing partnerships with local businesses

Cecil County Public Schools, Leeds Elementary, Elkton, MD
First Grade Teacher

February 2002 to August 2006

- Guided and monitored students maintaining binders reflecting individual and class learning goals, tracking their progress, analyzing their data, and creating new goals
- Implemented classroom management strategies and expectations
- Planned and co-taught mathematics with a special education teacher in an inclusion classroom, which resulted in an increased percentage of students demonstrating mastery of skills
- Communicated assessment results to parents through newsletters and conferences
- Facilitated county meetings on the Baldrige Education Model for Performance Excellence, Baldrige Approach to Learning

Free Fall Adventures/Skydive Cross Keys, Williamstown, NJ

2002 – 2004 (Summer Months)

- Customer Relations
- Manifest of three aircraft simultaneously
- Coordination of Tandem Student Manifesting, Team Manifesting, AFF Manifesting, and Experienced Jumper Manifesting

Skydive Delmarva, Laurel, DE

1999 – 2001 (Summer Months)

- Tandem and Accelerated Free Fall Scheduling
- Customer Relations
- Souvenir Inventory and Sales
- Daily Operations
- Payroll and Weekly Accounting
- Enter and File Data

Floral Enchantment, West Grove, PA

1988 – January 2002

Family Owned Business

- Worked with a team of ten individuals
- Designer of Arrangements, Plant Baskets, and Gourmet Baskets
- Trainer
- Payroll
- Customer Relations
- Inventory Management

Education

Millersville University, Millersville, PA

Bachelor of Science in Elementary Education, Major GPA: 3.43

INDIAN RIVER COUNTY APPLICATION
FOR COMMITTEE APPOINTMENT

Name: John Kim

Date: 10-20-16

Full Name: John Michael Kim

Email Address: johnkim2011@gmail.com

Street Address (No P.O. Boxes): 311 18th Place, Vero Beach, FL 32960

Home Phone:

Work Phone: 772-569-4811

Cell Phone: 772-559-6702

How long have you been a resident of Indian River County? Born and raised (23 years)

Are you a full or part time resident? Check one: Full Time Part Time

Please list current employer or business. If retired, please list any business experience that may be applicable to the committee.

- Treasure Coast Produce Exchange, LLC, Owner.
- Young's Market, Family business

Please list any licenses you presently hold:

- State of FL agricultural wholesale dealers license

Please list any organization of which you are currently a member:

- IRC Republican Executive Committee, IRC Chamber of Commerce, Taxpayers Assn of IRC, IRC Korean War Veterans Assn, Rotary Club Vero Beach OceanSide, Cultural Council IRC,

Please list any other committees or boards you currently sit on:

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Print

John Michael Kim
PO Box 650733, Vero Beach, FL 32960
772-559-6702
johnmkim2011@gmail.com

Education

The Florida State University

**Double Major in History and Political Science; Minor: Communications, and
Urban and Regional Planning**
June, 2011 to August 8th, 2015

Professional Work Experience

Treasure Coast Produce Exchange LLC
Owner, since September 2015

Republican Party of Florida
Intern May 2014 to June 2014

Indian River County Community Development Department
Intern July 26th, 2013 to August 23rd, 2013

Indian River County Clerk of the Circuit Court
Clerical Assistant July 23rd, 2013 to August 23rd, 2013

Bill Posey for Congress (Florida US Congressional District 8)
Field Director May 2012 to May 2014

Florida State House of Representatives, District 54, District Office- Debbie Mayfield
Intern August 2011 to August 2012

United States, Florida Congressional District 8, District Office- Congressman Posey
Intern March 2011, December 2012

Young's Market
Assistant Manager December 11th, 2006 to September 2015

Community Service Experience

Indian River County Council PTA
Secretary, since July 2016

Republican Club of Indian River
Youth Director, since September 2015

Young Floridians for Opportunity PAC

Treasure Coast Region Chairman, since September 2015

Florida Federation of Young Republicans

Constitutional and Bylaws Committee, Chairman February 2015 to 2016

Base Expansion Committee, Founder and Chairman October 2014 to 2016

Region 4, Chairman June 21st, 2014 to 2016

Professional and Community Service Memberships/Affiliations (current and former)

- *City of Fellsmere Beautification/Fellsmere Day Committee*
- *School District of Indian River County Career and Technical Steering Committee*
- *Indian River County Republican Executive Committee*
- *North County Republican Club*
- *Men's Republican Club*
- *Indian River County Korean War Veterans Association*
- *Taxpayers Association of Indian River County*
- *Indian River County Chamber of Commerce*
 - *Young Professionals Network*
- *Cultural Council of Indian River County*
- *Rotaract Club of Indian River County*
- *Rotary Club of Vero Beach Oceanside*
- *Benevolent and Protective Order of Elks Lodge 1774*
- *Sunshine State PTA*
- *Imagine Schools at South Vero PTA*
- *Gifford Progressive Civic League*

Awards/Honors

Indian River Academy

Keynote Speaker, June 2016

- 5th Grade Graduation

Indian River County Citizens Advisory Support Group, Inc

Keynote Speaker, June 2016

- GPS to Success

Florida State University World Affairs Program Regional Training Conference

Honorable Mention, September 2011

- Represented the Russian Federation in a Model United Nations Simulation

Republican Women of Indian River County

Leadership Award, May 2011

- Given to those in honor of local political leadership and activities