

December 2, 2022

Mr. Steve Greer, Battalion Chief
Indian River County Fire Rescue
1801 27TH St.
Vero Beach, FL 32960

We are pleased to provide you with the following pricing for Budget year 2023 -2024 for the purchase of two (2) new 2023 Ford F-550 4x2 7.3L gas Custom AEV Type I Ambulance. Pricing is based on purchasing this unit off the Florida Sheriffs Contract Bid No. FSA 20-VEF14.01 Specification #02 Type I Ambulance 4x2 Regular Cab.

PRICING:

- FSA base unit price \$217,141.00
- Estimated required items to meet Indian River County needs \$288,908.00
- Total budgetary price per unit \$506,049.00
- Total budgetary price for two (2) units \$1,012,098.00
- Included in above budgetary price: your present graphic/chevron layout, vinyl seat covers, SCBA brackets, stair chair holder, ETR trash can/holder, air fare, lodging, and meal for 2 people to go to AEV factory for Pre-engineering and final inspection.
- **NOTE: Above budgetary price is based on availability of 2023 Ford F-550 chassis or 30 days.**
- Plus, applicable taxes, tag, and title
- TERMS: Payment in full is due upon the delivery of each finished vehicle. Upon payment ETR, L.L.C. shall furnish the County a "Statement of Origin" or the necessary validated documents required for title application.

Sincerely,



Scott Newcomer
Regional Sales Manager
ETR, L.L.C.