

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

**DATE:** January 23, 2019

**TO:** BOARD OF COUNTY COMMISSIONERS

**THROUGH:** Jason E. Brown, County Administrator  
Kristin Daniels, Budget Director

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Award of Bid 2019023 – Annual Bid for Sod

**BACKGROUND:**

The Road and Bridge Division requested the solicitation of annual bids to provide as needed delivery of sod for various projects throughout the county. The current bid, awarded to Gomez Brothers Enterprise on November 8, 2017, expired on November 7, 2018. The vendor indicated they were unable to renew at the existing pricing. The term of the new annual bid is one year, with the option for two additional one-year renewals.

**BID RESULTS:**

Advertising Date: October 25, 2018  
 Bid Opening Date: November 15, 2018  
 Demandstar Broadcast to: 286 Subscribers  
 Bid Documents Downloaded by: 6 Vendors  
 Replies: 1 Vendor

<b>Bidder</b>	<b>Location</b>	<b>Annual Cost Bahia Sod (est. 225,000 sf)</b>	<b>Annual Cost St. Augustine Floritam (est. 171,000 sf)</b>	<b>Total Estimated Annual Cost</b>
Gomez Brothers Irrigation, LLC	Vero Beach	\$40,500 (\$0.18/sf)	\$64,980 (\$0.38/sf)	\$105,480
	<i>Previous Bid</i>	<i>\$33,750</i>	<i>\$39,330</i>	<i>\$73,080</i>
	<i>Percent increase over previous bid</i>	<i>20%</i>	<i>65%</i>	<i>44%</i>

**ANALYSIS:**

The low bid represents an overall increase of 44% from the previous bid, however Public Works compared the bid pricing against recent engineering bids and found them consistent.

**SOURCE OF FUNDS:**

The estimated expenditure for the remainder of the FY is \$83,500. Funding in that amount is available in the Road and Bridge/Other Road Material/Supplies account 11121441-035390.

**RECOMMENDATION:**

Staff recommends the Board award bid 2019023 to Gomez Brothers Irrigation, LLC and authorize the Purchasing Division to issue blanket purchase orders for the period of February 5, 2019 through February 4, 2020 to the recommended bidder. Staff also recommends the Board authorize the Purchasing Manager to renew this bid for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.