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INDIAN RIVER COUNTY, FLORIDA  
PUBLIC WORKS DEPARTMENT - TRAFFIC ENGINEERING DIVISION  
INTER-OFFICE MEMORANDUM

**DATE:** November 2, 2016  
**TO:** Jason E. Brown, County Administrator  
**THROUGH:** Michael Smykowski, Budget Director *MS*  
Richard B. Szyrka, P.E., Public Works Director *RBS*  
**FROM:** Kimberly Graham, P.E., County Traffic Engineer *KG*  
**SUBJECT:** Designation of Alpha Technologies as Sole Source  
Traffic Signal Battery Back-Up Systems

**BACKGROUND:**

Indian River County has utilized and evaluated three (3) different brands of battery backup systems specifically manufactured for traffic signals. Based upon the Traffic Engineering Division's experience operating and maintaining the various battery backup systems, the Alpha Technologies, Inc. system has been the most reliable, easiest to maintain, and provided timely and responsive customer service related to technician inquires and the timely turnaround of repairs, if needed.

Due to the reasons noted above and to ensure consistency and standardization throughout the system is maintained, the Public Works Department is requesting the Board of County Commissioners declare Alpha Technologies as the sole source manufacturer and provider for all traffic signal related battery back-up systems and authorize the waiver of the requirement for bids for their purchase. This will enable efficient installation and replacement of inventory as required for use in the field.

**FUNDING:**

Annual expenditures for signals come from various accounts in Transportation/Traffic Engineering, as well as specific roadway projects, as determined by location and type of work to be completed.

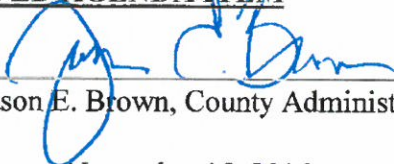
**RECOMMENDATION:**

Staff recommends the Board declare Alpha Technologies as the County's sole source provider for all traffic signal battery back-up systems and waive the requirement for bids for their purchase.






**ATTACHMENT:**

Alpha Technologies Letter

**APPROVED AGENDA ITEM**

BY:   
Jason E. Brown, County Administrator

FOR: November 15, 2016

Indian River Co	Approved	Date
Admin		11/9/16
Legal		11/9/16
Budget		11/9/16
Department		11/8/16
Risk Manager		11-08-16



7700 Riverfront Gate  
Burnaby, BC  
V5J 5M4 Canada  
T: 604 436 5900  
F: 604 436 1233  
www.alpha.ca

member of The njjm Group.

Date: January 21, 2016

To Whom It May Concern:

Please accept this letter as the formal notice that Temple Inc. is the Alpha Technologies exclusive Preferred Traffic Distributor for Alpha Technologies line of Traffic Battery Backup systems.

This Preferred status includes the sales of Alpha's Traffic BBS products but also the managing of any repair service, warranty repairs and on-site visits as deemed required by Temple or Alpha Technologies.

Please contact your Temple Inc. representative for assistance with pricing, availability and technical assistance.

Ian Cardozo  
Temple Inc.  
Lithia, Florida  
941-650-6824  
ian.cardozo@temple-inc.com

In addition, please feel free to contact Alpha Technologies directly for any technical or service questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Dennis A Bennett".

Dennis A Bennett  
National Manager- Traffic & ITS  
Alpha Technologies  
Office: 972-637-3527  
Cell: 214-585-1699

*Your Power Solutions Partner*