

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: August 31, 2023

TO: Board of County Commissioners

THROUGH: John A. Titkanich, Jr., County Administrator
Kristin Daniels, Budget Director
Jennifer Hyde, Purchasing Manager

FROM: Shelby Ball, Purchasing Specialist

SUBJECT: Award of Bid 2023056 – Annual Bid for Fiber Optic Engineering, Design, Material, Supplies and Installation

BACKGROUND:

On behalf of the Information Technology Department, annual bids were requested to establish fixed pricing for the procurement, installation, integration, repair and support services for the County's enterprise network system on an as needed basis. The current agreement with Gerelcom, Inc. will expire on September 30, 2023.

BID RESULTS:

Advertising Date: June 23, 2023
Bid Opening Date: July 25, 2023
Broadcast to: 590 Subscribers
Bid Documents Obtained by: 13 Vendors
Replies: 3 Vendors

Firm	Location
Bore Tech Utilities & Maintenance, Inc.	Miami
Precision Contracting Services, Inc.	Jupiter
Gerelcom, Inc.	Port St. Lucie

ANALYSIS:

All three vendors have been determined by the Department to be responsive and responsible. To enable efficient repair in cases where one vendor may not be able to respond, staff would like to enter into agreements with all three firms. Individual item pricing for all three vendors is available in the Purchasing Division. Services are obtained from the vendor with the lowest pricing, whenever possible.

The bid pricing reflects an average increase of 85% over the pricing on the current agreement, primarily due to inflation and labor shortages in the industry.

FUNDING:

Funding for services performed under this agreement may come from a variety of sources depending upon the nature of the work. However, most often the funding will come from these two sources:

Account Number	Account Description
50524113-033190	Information Technology/ Information Systems/ Other Professional Services
50224619-034530	Self-Insurance/ Risk Management/ General Liability Insurance

RECOMMENDATION:

Staff recommends the Board award Bid 2023056 to Bore Tech Utilities & Maintenance, Inc., Precision Contracting Services, Inc., and Gerelcom, Inc., approve the sample agreement, and authorize the Chairman to sign the agreement after review and approval by the County Attorney as to form and legal sufficiency, and receipt and approval of the required insurance by the Risk Manager.

Attachment

Sample Agreement