

Financial Indicators Snapshot - March 2020

Report	Compared to Prior Year		Compared to Budget		Comments
	% Change Current Month	% Change Year-to-Date	% Variance Current Month	% Variance Year-to-Date	
Revenues					Apr
Gas Tax (Fund 109)	8.4%	1.6%	9.4%	2.6%	Represents collections through Feb 2020. Increase of \$24,345 from prior year YTD.
Optional Sales Tax (Fund 315)	9.3%	2.9%	4.1%	3.1%	Trend is positive -YTD figures have exceeded prior year by \$227,475.
Half Cent Sales Tax	12.1%	3.4%	4.5%	1.5%	Year to date collections through Feb 2020 are above prior year by \$148,343.
Traffic Impact Fees (Fund 102)	-10.7%	13.1%	63.7%	82.2%	Varies by month, however, increase of \$303,904 YTD compared to prior year.
Impact Fees (Fund 103)	-14.0%	-6.4%	71.5%	85.6%	Varies by month, however, decrease of \$99,3437 YTD compared to prior year.
Tourist Tax	7.2%	7.5%	7.3%	20.7%	Tourist Taxes through February exceeded budgeted monthly expectations by \$26,451; year to date revenues are up \$99,997 when compared to prior year.
Franchise Fees-TOTAL	-1.9%	6.0%			Overall YTD Franchise Tax revenue up \$263,230 when compared to prior year.
Recreation Revenues					
NCAC	-48.2%	-13.9%	-30.1%	5.9%	YTD revenues are down \$9,864 compared to prior year and up \$3,413 compared to budget. Pool closed March 19,2020 due to COVID-19
GAC	52.6%	54.9%	-16.4%	115.3%	YTD revenues are up \$6,480 compared to prior year and up \$9,794 compared to budget. Pool closed March 19, 2020 due to COVID-19.
Recreation	-34.0%	-0.3%	-23.8%	0.4%	Revenues are down YTD \$125 compared to last year. Programs and activities have been closed since March 19, 2020 due to COVID-19.
IG Building	-53.1%	-14.4%	-45.1%	13.6%	YTD Revenues are down from prior year \$25,516. Programs and activities have been closed since March 19, 2020 due to COVID-19.
Profit & Loss					
Building Dept.	-72.4%	n/a			Overall Building Department net income is down \$316,417 when compared to prior year.
Golf Course	-57.0%	-8.2%			Total Rounds are down 1,902 or 3.3% YTD. Net income is down by \$63,194 compared to prior year. The Golf Course has been closed since March 21, 2020 due to COVID-19.
Fleet	-64.0%	-4.4%			Fleet YTD net income is down \$8,866 for the month and \$4,584 for the year.
SWDD	-189.9%	5.1%			SWDD YTD net income is \$375,267 more than the prior year.
Shooting Range	-111.3%	-95.4%			Shooting Range YTD net income is down \$68,422 for the year. Range closed as of March 21, 2020 due to COVID-19.