

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

**DATE:** March 12, 2018

**TO:** BOARD OF COUNTY COMMISSIONERS

**THROUGH:** Jason E. Brown, County Administrator  
Mike Smykowski, Budget Director

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Award of Annual Bid for Day Labor (Rebid) – Bid 2018035

**BACKGROUND:**

The Road and Bridge Division requested the solicitation of annual bids to establish firm fixed pricing for day laborers. Workers are used on an as-needed basis as flaggers, to perform mowing, and to perform other general labor activities. The contract will also be utilized by the Department of Utilities Services and the Parks Maintenance, Facilities Management and Traffic Engineering Divisions. The bid had previously been advertised, with only one responsive bid received. That bidder requested to withdraw its bid after noting an error on its bid form, and on January 9, 2018 the Board approved that withdrawal and authorized staff to rebid. The Board also authorized the Purchasing Division to issue the previous awardee, PeopleReady, a Purchase Order up to \$100,000 to cover the period until award of the new bid is made.

**BID RESULTS:**

Advertising Date: January 14, 2018  
 Bid Opening Date: February 6, 2018  
 Demandstar Broadcast to: 52 Subscribers  
 Specifications/Plans Downloaded by: 8 Vendors  
 Replies: 4 Vendors

Bidder's Name	Servicing Branch Location	General Labor Hourly Rate	FDOT-MOT Certified Flagger Labor Hourly Rate	Total Estimated Annual General Labor Cost (38,600 hr est.)	Total Estimated Annual Flagger Cost (4,200 hr est.)
A & Associates	West Palm Beach	\$12.60	\$12.60	\$486,360.00	\$52,920.00
Gomez Brothers	Vero Beach	\$15.00	\$16.00	\$579,000.00	\$67,200.00
LF Staffing	Vero Beach	\$13.50	NB	\$521,100.00	NB
<b>PeopleReady Florida, Inc.</b>	<b>Fort Pierce</b>	<b>\$12.29</b>	<b>\$12.29</b>	<b>\$474,394.00</b>	<b>\$51,618.00</b>

**ANALYSIS:**

The hourly rates bid by PeopleReady are equal to the current rates. Road and Bridge spent \$414,647.13 on day labor services in FY 2016/2017 and estimates their need for the remaining portion of FY 17-18 is \$200,000.00.

**FUNDING:**

Funding for the bulk of the work will come from the Road and Bridge Other Contractual Services account, 11121441-033490.

**RECOMMENDATION:**

Staff recommends the Board award Bid 2018035 to PeopleReady Florida, Inc. Staff further recommends the Board approve the sample agreement and authorize the Chairman to execute it after review and approval by the County Attorney as to form and legal sufficiency and after the required certificates of insurance have been received and approved by the Risk Manager.

**Attachment:**

Sample Agreement