



Quoted By: Cindy Chase
 Date: 3/03/2020
 Quote Expiration: 4/30/2020
 Quote Name: Indian River County - ERP - Inventory
 Quote Number: 2019-70850
 Quote Description: Inventory

Sales Quotation For

Indian River County
 1801 27th St
 Vero Beach, FL 32960-3388
 Phone +1 (772) 567-8000

Tyler Software and Related Services

| Description | License | Impl. Hours | Impl. Cost | Data Conversion | Module Total | Year One Maintenance |
|--------------------------------------|--------------------|-------------|--------------------|-------------------|--------------------|----------------------|
| Inventory | \$46,200.00 | 112 | \$19,600.00 | \$4,500.00 | \$70,300.00 | \$8,316.00 |
| Quatred Inventory Scanning Interface | \$5,800.00 | 24 | \$4,200.00 | \$0.00 | \$10,000.00 | \$1,044.00 |
| Sub-Total: | \$52,000.00 | | \$23,800.00 | \$4,500.00 | \$80,300.00 | \$9,360.00 |
| <i>Less Discount:</i> | <i>\$5,200.00</i> | | <i>\$0.00</i> | <i>\$0.00</i> | <i>\$5,200.00</i> | <i>\$9,360.00</i> |
| TOTAL: | \$46,800.00 | 136 | \$23,800.00 | \$4,500.00 | \$75,100.00 | \$0.00 |

Other Services

| Description | Quantity | Unit Price | Unit Discount | Extended Price |
|--|----------|------------|---------------|-----------------|
| Tyler Forms Individual Work Order or Pick Ticket Forms | 1 | \$500.00 | \$0.00 | \$500.00 |
| TOTAL: | | | | \$500.00 |

3rd Party Hardware, Software and Services

| Description | Quantity | Unit Price | Unit Discount | Total Price | Unit Maintenance | Unit Maintenance Discount | Total Year One Maintenance |
|--------------------------------------|----------|------------|---------------|-------------------|------------------|---------------------------|----------------------------|
| Quatred Bar Code Printer Kit | 1 | \$1,095.00 | \$0.00 | \$1,095.00 | \$0.00 | \$0.00 | \$0.00 |
| Quatred Professional Services | 1 | \$5,000.00 | \$0.00 | \$5,000.00 | \$0.00 | \$0.00 | \$0.00 |
| Quatred QUICK Inventory Starter Kit | 1 | \$7,292.00 | \$0.00 | \$7,292.00 | \$0.00 | \$0.00 | \$0.00 |
| <i>3rd Party Hardware Sub-Total:</i> | | | <i>\$0.00</i> | <i>\$8,387.00</i> | | | <i>\$0.00</i> |

3rd Party Hardware, Software and Services

| Description | Quantity | Unit Price | Unit Discount | Total Price | Unit Maintenance | Unit Maintenance Discount | Total Year One Maintenance |
|--------------------------------------|----------|------------|---------------|--------------------|------------------|---------------------------|----------------------------|
| <i>3rd Party Services Sub-Total:</i> | | | <i>\$0.00</i> | <i>\$5,000.00</i> | | | <i>\$0.00</i> |
| TOTAL: | | | | \$13,387.00 | | | \$0.00 |

| Summary | One Time Fees | Recurring Fees |
|---|----------------------|-----------------------|
| Total Tyler Software | \$46,800.00 | \$0.00 |
| Total Tyler Services | \$28,800.00 | \$0.00 |
| Total 3rd Party Hardware, Software and Services | \$13,387.00 | \$0.00 |
| Summary Total | \$88,987.00 | \$0.00 |
| Contract Total | \$88,987.00 | |

Detailed Breakdown of Conversions (included in Contract Total)

| Description | Unit Price | Unit Discount | Extended Price |
|----------------------|------------|---------------|-------------------|
| Inventory Std Master | \$4,500.00 | \$0.00 | \$4,500.00 |
| TOTAL: | | | \$4,500.00 |

Optional Tyler Software & Related Services

| Description | License | Impl. Hours | Impl. Cost | Data Conversion | Module Total | Year One Maintenance |
|---------------------------------|---------------|-------------|---------------|-------------------|-------------------|----------------------|
| Inventory - Commodity Codes - G | \$0.00 | 0 | \$0.00 | \$2,500.00 | \$2,500.00 | \$0.00 |
| TOTAL: | \$0.00 | 0 | \$0.00 | \$2,500.00 | \$2,500.00 | \$0.00 |

Optional Conversion Details (Prices Reflected Above)

| Description | Unit Price | Unit Discount | Extended Price |
|-----------------------------|------------|---------------|-------------------|
| Inventory - Commodity Codes | \$2,500.00 | \$0.00 | \$2,500.00 |
| TOTAL: | | | \$2,500.00 |

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the contract, whichever is later.

Customer Approval: _____ Date: _____
 Print Name: _____ P.O. #: _____

All primary values quoted in US Dollars

Tyler Discount Detail

| Description | License | License Discount | License Net | Maintenance Basis | Year One Maint Discount | Year One Maint Net |
|--------------------------------------|--------------------|-------------------|--------------------|-------------------|-------------------------|--------------------|
| Inventory | \$46,200.00 | \$4,620.00 | \$41,580.00 | \$8,316.00 | \$8,316.00 | \$0.00 |
| Quatred Inventory Scanning Interface | \$5,800.00 | \$580.00 | \$5,220.00 | \$1,044.00 | \$1,044.00 | \$0.00 |
| TOTAL: | \$52,000.00 | \$5,200.00 | \$46,800.00 | \$9,360.00 | \$9,360.00 | \$0.00 |

Comments

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms:

- License fees for Tyler and third party software are invoiced upon the earlier of (i) deliver of the license key or (ii) when Tyler makes such software available for download by the Client;
- Fees for hardware are invoiced upon delivery;
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware;
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software available for download by the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the Agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
 - Implementation and other professional services fees shall be invoiced as delivered.
 - Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
 - Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
 - Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
 - If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
 - Notwithstanding anything to the contrary stated above, the following payment terms shall apply to services fees specifically for migrations: Tyler will invoice Client 50% of any Migration Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite.
- Expenses associated with onsite services are invoiced as incurred.

Conversion prices are based on a single occurrence of the database. If additional databases need to be converted, these will need to be quoted.

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting. Installations are completed remotely, but can be done onsite upon request at an additional cost.

Comments

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Implementation hours are scheduled and delivered in four (4) or eight (8) hour increments.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Tyler's pricing is based on the scope of proposed products and services being obtained from Tyler. Should portions of the scope of products or services be removed by the Client, Tyler reserves the right to adjust prices for the remaining scope accordingly.

Quatred QUICK Inventory Starter Kit: QUICK Inventory Software, NX4 Rugged Mobile Scanning Device with 1D Imager, CDMA, WLAN, Bluetooth, GPS, Camera, Numeric Keypad, WEH 6.5 OS, Cradle, Spare battery, Power supply. Standard 1 year manufacturer's warranty. Includes: 1 year phone support & software upgrades, up to 4 hours of remote install/training via TeamViewer. Software support and upgrades renewal for QUICK Inventory - after the first year, billed by Quatred.

Quatred Professional Services: 2 days onsite installation, configuration and training. Includes travel and living.

Additional required hardware will be purchased by the client directly through Quatred.

Development modifications, interfaces and services, where applicable, shall be invoiced to the client in the following manner: 50% of total upon authorized signature to proceed on program specifications and the remaining 50% of total upon delivery of modifications, interface and services.

Maintenance waived 1 full year, then prorate to line-up with Munis annual maintenance