

Financial Indicators Snapshot - March 2019

Report	Compared to Prior Year		Compared to Budget		Comments
	% Change Current Month	% Change Year-to-Date	% Variance Current Month	% Variance Year-to-Date	
Revenues					
Gas Tax (Fund 109)	-11.0%	-7.3%	-7.8%	-4.1%	Represents collection Dec, Jan & Feb. Decrease of \$118,465 from prior year YTD.
Optional Sales Tax (Fund 315)	1.0%	3.6%	-1.1%	4.2%	Through Feb 2019 collections-trend is positive-YTD figures have exceeded prior year by \$269,347
Half Cent Sales Tax	0.4%	3.5%	-3.3%	2.0%	Year to date collections through Feb 2019 are above prior year by \$147,557.
Traffic Impact Fees (Fund 102)	-16.4%	16.1%	85.1%	62.7%	Varies by month, however, increase of \$321,795 YTD compared to prior year.
Impact Fees (Fund 103)	-12.7%	10.7%	113.2%	112.2%	Varies by month, however, increase of \$150,390 YTD compared to prior year.
Tourist Tax	-3.4%	-1.4%	-5.3%	8.8%	Tourist Taxes failed to meet budgeted expectations by \$19,839; year to date revenues are down (\$18,489) when compared to last year.
Franchise Fees-TOTAL	-9.2%	-3.5%			Overall YTD Franchise Tax revenue of \$4,348,686 vs \$4,508,123 in prior year.
Recreation Revenues					
NCAC	0.7%	-2.5%	43.1%	39.9%	YTD revenues are down \$1,806 compared to prior year, but up \$20,335 compared to budget.
GAC	-70.1%	-15.5%	-36.2%	82.0%	GAC pool closed 2/15-3/28 for rersurfacing
Recreation	2.9%	-20.6%	-6.5%	-7.1%	Revenues are up \$207 compared to last March, down \$9,963 YTD. Athletics are down while Park Rentals are up.
IG Building	20.1%	4.1%	74.1%	97.5%	Revenues are up \$5,219 for the month and \$6,962 YTD. Primarily Room Rentals and Fitness Programs
Profit & Loss					
Building Dept.	243.5%	-2.3%			Profit of \$233,931 through 2nd quarter vs \$239,380 during the same period last year
Golf Course	6.6%	5.1%			Total Rounds are up 1,417 or 2.5% YTD. YTD net income of \$774,501 vs \$737,023 last year
Fleet	283.9%	-11.8%			Fleet YTD net income of \$103,718 vs \$117,543 last year
SWDD	68.5%	36.5%			SWDD YTD net income of \$7,383,429 vs \$5,408,673 last year
Shooting Range	-134.7%	8.6%			Shooting Range YTD net income of (\$65,294) vs (\$71,407) last year