

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

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**DATE:** April 3, 2020

**TO:** BOARD OF COUNTY COMMISSIONERS

**THROUGH:** Jason E. Brown, County Administrator  
Kristin Daniels, Director, Office of Management and Budget

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Ranking of Firms and Approval of Agreement – RFP 2020025 - Disaster Debris Management Services

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**BACKGROUND:**

On behalf of the Public Works Department, Requests for Proposals (RFPs) were solicited for the as needed management of debris that may result from catastrophic events such as tropical storms, hurricanes or tornadoes. The current contract was awarded by the Board on April 6, 2016 to Ceres Environmental Services as primary contractor and AshBritt Environmental as secondary contractor. The term of the new agreement is 24 months, with two additional 24-month terms available. Primary and secondary awards are again proposed.

**RFP RESULTS:**

Advertising Date:	January 12, 2020
RFP Opening Date:	February 19, 2020
Solicitation Broadcast to:	653 Subscribers
RFP Documents Requested by:	20 Firms
Replies:	11 Firms

**ANALYSIS:**

A selection committee comprised of Rich Szpyrka, PE, Public Works Director, James Ennis, PE, Assistant Public Works Director, Kristin Daniels, CGFO, Director, Office of Management and Budget, Himanshu Mehta, PE, Managing Director, SWDD, and Kirstin Leiendecker, PE, Project Engineer independently evaluated and scored the received proposals in accordance with the RFP document and Purchasing Manual. Evaluation criteria included qualifications and experience of the firm, references, project approach and schedule, and proposal pricing. These scores were compiled by the committee and an overall initial ranking of firms developed.

The top three firms were invited to participate in interviews. At the conclusion of the interviews, each committee member ranked the top three firms, with those rankings compiled to develop the final ranking of firms.

	Proposing Firm	Location
1.	Ceres Environmental Services, Inc.	Sarasota, FL
2.	CrowderGulf Joint Venture, Inc.	Theodore, AL
3.	TFR Enterprises, Inc.	Leander, TX
4.	DRC Emergency Services, LLC	Metairie, LA
5.	D&J Enterprises, Inc.	Auburn, AL
6.	Southern Disaster Recovery, LLC	Greenville, SC
7.	Custom Tree Care, Inc.	Topeka, KS
8.	Grubbs Emergency Services, LLC	Hudson, FL
9.	Santee Modular Homes, Inc.	Santee, SC
10	Bergeron Emergency Services	Fort Lauderdale, FL
11.	Omni Construction, Inc.	Pearl River, LA

**FUNDING:**

Per unit service rates were provided on the proposal pricing forms to establish a price baseline for purposes of comparison. Additional services were added for this term of the agreement, such as equipment rental and fish kill event response, but are omitted from the Change from Current Agreement Pricing calculation.

Company	Total Unit Price Proposal	Change from Current Agreement Pricing
Ceres Environmental Services, Inc.	\$6,831.54	-9.30%
CrowderGulf Joint Venture, Inc.	\$6,937.81	-2.73%
TFR Enterprises, Inc.	\$5,561.40	-9.76%
DRC Emergency Services, LLC	\$6,945.15	8.99%
D&J Enterprises, Inc.	\$5,677.06	31.10%
Southern Disaster Recovery	\$6,907.25	45.84%
Custom Tree Care, Inc.	\$5,802.85	4.42%
Grubbs Emergency Services, LLC	\$5,298.50	9.14%
Santee Modular Homes, Inc.	\$6,076.75	-8.13%
Bergeron Emergency Services	\$10,204.50	104.28%
Omni Construction, Inc.	\$3,295.75	35.15%

Local funding for debris cleanup is provided by Solid Waste Disposal District reserves. In the event of a Federally Declared disaster, the County would apply for FEMA reimbursement, with the local match provided by SWDD.

**RECOMMENDATION:**

Staff recommends the Board approve the committee's final ranking of firms and make the primary award to Ceres Environmental Services, Inc., and secondary award to CrowderGulf Joint Venture, Inc. Staff also recommends the Board approve the Sample Agreement and authorize the Chairman to sign it after receipt and approval of the required insurance by the Risk Manager and the County Attorney's approval of the agreement as to form and legal sufficiency.

**ATTACHMENT:**

Sample Agreement