

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: June 1, 2023

TO: Board of County Commissioners

THROUGH: John Titkanich, Jr., County Administrator
Kristin Daniels, Budget Director

PREPARED BY: Jennifer Hyde, Purchasing Manager

SUBJECT: Award of Annual Bid for Street Sweeping Services (Bid 2023039)

BACKGROUND:

The Road and Bridge Division (“Division”) requested the solicitation of annual bids to establish firm fixed pricing for the sweeping of approximately 363 lane miles of streets, with 40 miles swept twice a month, 24 miles swept monthly and 155 miles swept bi-monthly. The work also includes special events and parking lot sweeping. The term of award is one year, with two additional one-year renewals available.

USA Services of Florida, LLC (“USA Services”) was awarded bid 2022037 for these services on April 19, 2022, however the vendor was not completing the services as outlined in that bid, and the Division determined that award should sunset and new bids be solicited.

Bid 2023028, with USA Services as the sole bidder, was rejected by the Board on March 28, 2023, as the Division suggested the bidder was not responsible to perform the work, based on past performance. The Board authorized staff to offer options for storing sweeping equipment at County facilities, reducing mobilization costs to prospective bidders.

BID RESULTS:

Advertising Date: March 28, 2023
 Bid Opening Date: April 21, 2023
 Demandstar Broadcast to: 273 Subscribers
 Specifications/Plans Downloaded by: 9 Vendors
 Replies: 1 Vendor

Firm	Location	Total Bid Price/Estimated Annual Cost
USA Services of Florida, LLC	Longwood	\$103,807

DISCUSSION:

Due to the lack of interest and response by other vendors to bid for this service, the Division is recommending award to USA Services.

FUNDING:

Funding source and anticipated expenditures are shown below. The previously-awarded bid was for \$57,200, with the new bid representing an 81.5% increase in the estimated annual cost.

Account Number	Account Name	Annual Cost
11121441-034682	Transportation Fund/Road and Bridge/Street Sweeping	\$103,807

RECOMMENDATION:

Staff recommends the Board award Bid 2023039 to USA Services of Florida, LLC, and authorize the Purchasing Division to issue blanket purchase orders to the recommended bidder, after receipt and approval of required insurance by Risk Management. Staff also recommends the Board authorize the Purchasing Manager to renew this bid for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County, as well as to provide 30-day notice of intent to terminate, should the vendor fail to perform as required in the bid.