



INDIAN RIVER COUNTY, FLORIDA
AGENDA ITEM
Assistant County Administrator /
Department of General Services

Date: January 24, 2019
To: The Honorable Board of County Commissioners
Thru: Jason E. Brown, County Administrator
Michael C. Zito, Assistant County Administrator
From: Mike Redstone, Recreation Manager
Subject: Indian River County Ballfields Bulk Rental Agreement Template

BACKGROUND:

Indian River County owns and maintains ballfields throughout the County. The facilities have been developed to include ballfields that are multi-use. These fields can be used by children and adults of all ages. They are used by various sports teams that originate within the county. The ballfields are utilized primarily by the public on a first come, first served basis free of charge, however; exclusive reservations of the Ballfields are available to the public at the standard rental rate of \$20 per hour/per field and \$20 per hour/per field for lights. The ballfields are also utilized for programming activities by the County Recreation Division and subject to availability for private rental.

DESCRIPTION AND CONDITIONS:

On February 2, 2016, the Board of County Commissioners approved a Bulk Rental Agreement was with Michael Paul Massey d/b/a Baseball Club of the Treasure Coast, Inc., a 501 (C) (3) non-profit organization. The Agreement requires a commitment to utilize the 58th Avenue Ballfields for a minimum of 300 hours annually. In exchange for the Club's commitment, the County agreed to a bulk rate of \$10 per hour per field and \$10 / hour for lights.

Most recently, the Recreation Division has received multiple inquiries as to field availability and bulk rental rates. The proposed Bulk Rental Agreement template is substantially similar to the one approved by the Board in 2016. It is intended for use only by non-profit organizations dedicated to the development of sports teams in Indian River County. Instead of making individual reservations, the organization would make a commitment to reserve a block of time for a minimum of 300 hours over a course of 1 year. This bulk use agreement would contain a reduced rate that reflects a 50% volume discount off the standard rental rate. The bulk use agreement rate is proposed at \$10 per hour/per field and \$10 per hour/per field for lights. This would guarantee a source of revenue from the use of the ballfields. Each Agreement would generate no less than \$3,000 annually. The Recreation Division expects to enter into at least two but no more than four Bulk Rental Agreements annually. The Agreements would remain subject to availability as determined by the Recreation Division, which strives for an equitable distribution of available field time on a first come first served basis.

RECOMMENDATION:

Staff respectfully requests the Board approve the attached Indian River County Ballfields Bulk Rental Agreement as a template and authorize Staff to sign future template agreements on behalf of the County.

ATTACHMENT:

Indian River County Ballfields Bulk Rental Agreement

APPROVED AGENDA ITEM FOR FEBRUARY 5, 2019