

To: Indian River County
From: Matt Joseph/Account Manager
Econolite Control Products, Inc.
Date: 10/24/2016
Re: Sole Source

To whom it may concern,

This letter is to verify that Econolite Control Products, Inc. Located at PO Box 550897 Jacksonville, Florida 32255 is the sole provider and manufacturer of any and all, "Econolite" products in the state of Florida. This would include cabinets (TS1 and TS2), Controllers, Suitcase Testers, **Centracs™**, **ARIES™** and *icons™* software, **Autoscope™** video detection, **Econolite Signals, BIU's, Load Switches, Power Supplies** and any other products with the **Econolite™** name. This also includes any products or licensing that would be associated with Econolite proprietary products. Example: **ARIES™** software upgrades can only be purchased through Econolite as the software is registered, trademarked and distributed only by Econolite. Econolite is the manufacturer and sole distributor of **Autoscope™** products in the United States. If you have any questions concerning this matter, please feel free to contact me at (904) 334-5891.

We appreciate the opportunity for your business!

Thank You,

Matt Joseph

Matt Joseph
Econolite Control Products, Inc.
Florida Account Manager