



Sole Source Letter

October 16, 2017

Indian River County
Terry Southard
4350 41st Street
Vero Beach, FL 32967

Dear Terry,

This letter is to provide notification that Fleetboss GPS is a sole source provider for vehicle GPS tracking, monitoring and reporting. Our vendor relationships, product portfolio, one-on-one training methodologies and enterprise "level 10" quarterly meetings, create a unique source of service.

The data collection, transmission, service, training and technical support, are exclusively managed by FleetBoss, GPS, and the resulting database is non-transferable.

Since the GPS hardware is serviced and registered through us (Fleetboss GPS, Inc.) we are the only organization that can provide the access to the web portal to view the vehicle data for these units.

Sincerely,

Michael Martone, VP & General Manager
Fleetboss GPS, Inc.