



JOHNSON-DAVIS INC.

"Construct with Confidence"

June 13, 2018

Ms. Jennifer Hyde
Purchasing Manager
Indian River County
1800 27th Street
Vero Beach, FL 32960

Re: Indian River County Bid No. 2018048 45th Street Beautification Phase II.

Dear Ms. Hyde,

As per your request for clarification, we offer the following explanations.

Item Description	Explanation
Mobilization	Lump sum items for large bids contain general condition costs that must be recovered by the contractor such as mobilization, insurance, and bonding requirements and estimated costs not covered by applicable pay items. 5% to 7% of the total bid is generally considered reasonable.
Clearing and grubbing	Our bid price for this lump sum item was changed and initialed by the bidder lowering our total bid in the final hours prior to submission. Our bid price is very competitive having to include removal and disposal of existing drainage facilities in this item.
Embankment	Our unit price is very competitive for purchase, delivery, spreading, and compaction of material needed to fill existing canal.

I hope the explanations we have provided satisfy your needs. If any additional information is needed, please feel free to contact our office. Also, I can be reached at 561-718-4505 or at sjohnson@johnsondavis.com.

Sincerely,

Scott Johnson

President



Heavy Construction • CUC043087 • *Underground Utilities*

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