



**INDIAN RIVER COUNTY, FLORIDA**  
**AGENDA ITEM**  
**Assistant County Administrator /**  
**Department of General Services**

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**Date:** August 15, 2019  
**To:** The Honorable Board of County Commissioners  
**Thru:** Jason E. Brown, County Administrator  
**From:** Michael C. Zito, Assistant County Administrator  
**Subject:** Agreement with the Indian River County Fair Association, Inc. and the Vero Beach Firefighters Association, Inc. for Use of the Indian River County Fairgrounds

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**DESCRIPTION AND CONDITIONS:**

Since 1986, the Indian River County Fair Association, Inc. (“Fair Association”) has contracted with Indian River County for use of the County Fairgrounds to host the annual Firefighters Fair. The Fair Association is organized under Florida Statutes, Chapter 616. The current agreement between the County and the Fair Association expires October 31, 2019.

**ALTERNATIVES AND ANALYSIS**

In reviewing the terms of the prior Agreement, County staff worked with representatives of the Fair Association to propose a new Agreement. This process revealed that while the Fair Association owns and holds the license, the Vero Beach Firefighters Association, Inc. (“Firefighters Association”) also has a significant role in the conducting the Fair operation. It is recommended that the County enter into a tripartite Agreement with both entities. All parties have mutually agreed to submit the attached agreement to the Board of County Commission for approval.

The proposed Agreement also meets the insurance requirements in accordance with current County Risk Management thresholds. The term of the proposed agreement runs from November 1, 2019 through October 31, 2022. The Agreement has been prepared and reviewed by the County Attorney, as well as advisors to the Fair Association and the Firefighters Association. The updated Agreement otherwise contains substantially the same material terms as the prior agreement. Essentially, the Indian River County Fair Association, Inc. and/or the Firefighters Association will pay the County 10% of gross revenue from any source in connection with the Fair in exchange for the exclusive use of the Fairgrounds facility during the time period reserved annually to set up, operate, and break down the Fair. Net profits from the Fair go to support the Indian River County Burn Fund, local high school scholarships, Fairgrounds improvements, and various other charitable organizations.

**FUNDING:**

Funding due to the County under the Agreement is identified by separate General Fund Account #001038-369960. The County uses these funds to make improvements to the Fairgrounds.

**RECOMMENDATION:**

Staff respectfully recommends the Board accept the Agreement for Use of Indian River County Fairgrounds agreement and authorize the Chairman to execute.

**ATTACHMENTS:**

Agreement for Use of Indian River County's Fairgrounds

**APPROVED AGENDA ITEM FOR SEPTEMBER 17, 2019**