

April 10, 2018

This letter serves as a sole source document for the Valve Maintenance Trailer (VMT) & Valve Maintenance Skid (VMS) line of products (including the Hydro-Excavation units) manufactured by E.H. Wachs, Utility Products Division.

The VMT/VMS equipment and accessories are designed, manufactured, assembled and distributed solely by E.H. Wachs. The design of this tool is so unique; it has been awarded multiple US patents:

Patent Number [9,523,443](#) – Position locking system for valve operating machine

Patent Number [9,188,240](#) – Positioning system for valve operating machine

Patent Number [9,038,667](#) – Dual arm valve operating machine

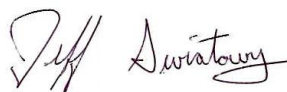
Patent Number [8,025,078](#) - Vehicle mountable arm for valve operating machine

Patent Number [5,937,373](#) (expired) - Method of controlling an underground fluid flow system

Patent Number [5,381,996](#) (expired) - Valve operator

In the domestic US, regional distribution is through direct salesmen or exclusive territory dealers; for your area Hassan Cruz is the only outlet to purchase these products.

To the best of our knowledge, no other vendor manufactures and distributes units with these unique feature sets. Please let me know should you need further details.



Jeff Swiatowy
General Manager
Wachs Utility Products