

**INDIAN RIVER COUNTY, FLORIDA  
MEMORANDUM**

**CONSENT AGENDA**

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**DATE:** October 10, 2018

**TO:** Jason E. Brown, County Administrator

**THROUGH:** Richard B. Szpyrka, P.E., Public Works Director

**FROM:** James Ennis, P.E., County Engineer

**SUBJECT:** Termination of Bid 2018003 Annual Bid for Aluminum Sign Blanks and Hardware and Rebid

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**DESCRIPTION AND CONDITIONS**

The Indian River County Traffic Engineering Division – Operations Section requested the solicitation of annual bids to establish firm fixed pricing for aluminum sign blanks and sign posts on an as-needed basis. The materials are necessary for daily repair, replacement and new installation of signs throughout the County. On February 6, 2018, IRC Bid #2018003 was awarded to Traffic Supplies & Distribution, LLC of Fort Pierce, FL and Osburn & Associates, Inc. of Logan, OH. On August 10, 2018, Traffic Supplies and Distribution, LLC notified the County that the industry pricing of sign posts increased well over 40% and was not able to honor the prices that was approved in the bid. The proposed 40% mark-up would not be in the best interest of the County. In addition, on October 4, 2018 Osburn & Associates, Inc. notified the County that due to the industry rise of prices for aluminum, they cannot renew the bid.

Staff finds it is in the County’s best interest to terminate bid #2018003 with Traffic Supplies & Distribution, LLC and Osburn & Associates, Inc., and rebid using different line item pricing that is equitable to both the contractors and County.

**FUNDING**

Annual expenditures totaling approximately \$91,000.00 for signs come from various accounts in Transportation/Traffic Engineering to include 11124541-035290 and 11124541-035360.

**RECOMMENDATION**

Staff recommends the Board of County Commissioners:

- Terminate bid #2018003 with Traffic Supplies & Distribution, LLC and Osburn & Associates, Inc.; and,
- Authorize staff to rebid.

**ATTACHMENTS**

Traffic Supplies & Distribution Email Message with Email Attachments 1 & 2  
Osburn & Associates, Inc. Email Message

**APPROVED AGENDA ITEM FOR OCTOBER 23, 2018**