



---

## Interests & Experiences

Why are you interested in serving on a board or commission?

I have the desire and willingness to be objective and reasonable while following the county code. I have lived in Indian River County the majority of my life and wish to contribute my skill sets to the people of the county to help maintain the beauty and close community we are so fortunate to have preserved. I also understand and appreciate the close working relationship between the County, residents and business owners with a need to protect the environment as well keeping a business-friendly atmosphere.

[Robert\\_J\\_Votaw\\_Resume\\_2023.doc](#)

Upload a Resume

---

## Demographics

Political Party

Republican

  
Race (Used for State Reporting) \*

Do you have a government recognized disability? (Used for State reporting information)

Yes  No

# Robert J. Votaw

---

## PROFESSIONAL OVERVIEW:

### **Catalyst Business Services LLC, Manager**

Sebastian, FL 2010 - Present

- Provide business advisory services including HR, Bookkeeping, Employee Training, Marketing, Strategic Planning and Implementation, Cash Management, Monthly Financial reviews.
- Develop exit strategies and prepare business valuation reports.
- Executive Coaching, Business plan preparation, Loan request preparedness.
- Large scale business growth plans projecting Cash Flow, ROI, Growth Strategies and Financial Analysis for projects Exceeding \$25MM.
- Licensed environmental Stormwater Pollution Prevention Plan Inspector

### **The Oculina Bank, Loan Officer, Branch Manager**

Vero Beach, FL 2008 - 2011

- Commercial, Residential and Consumer Lender, and Branch Manager for the Main Branch closing in excess of \$8MM in loans. Financial analysis and loan presentations to board of directors.
- Trained, managed, and motivated staff consisting of 3 to 5 employees and deposits of \$28MM
- Responsible for all Main Branch cash, operations, loss risk reduction, lending, and sales
- Served as IT back-up support for bank

### **Renaissance Services, LLC, President/Owner**

Vero Beach, FL 2006 - 2008

- Supplied business consultant and PEO Provider services
- Provided own industry-recognized small business and repairs skills training
- Licensed Mortgage Broker for GTC Lending

### **Indian River National Bank (now RBC Bank), Loan Officer**

Vero Beach, FL 2004 - 2006

- Residential Loan Originator, promoted to Commercial, Residential and Consumer Loan Officer
- Exceeded annual production goals of \$8-12MM
- Supervised and trained branch-level loan assistant, who achieved Branch Manager position

### **Sun Coast Repair Services, Dreammaker Bath & Kitchen Franchise President/Owner**

Vero Beach, FL 1990 - 2003

- Fiberglass Acrylic bath product repair as well as bath and Kitchen remodeling.
- Purchased company after five years of employment
- Increased Warranty Rep customer base from 10 to over 30 manufacturers and grew overall clientele and territory to include all of South Florida and Caribbean Islands
- Created and conducted manufacturers' certified training Course for business entrepreneurs nationwide which is still active today.
- Expanded company from 1 to 5 employees increasing sales \$250K annually
- Developed an exit strategy and sold the company in 2003 while keeping the training aspect active. ([www.universalfiberglassrepair.com](http://www.universalfiberglassrepair.com))

## EDUCATION:

### **Bachelor of Arts**

Catawba College, Salisbury, NC, 1984

### **Continued Education**

- Licensed SWPPP Inspector 2022
- Tom Hopkins Sales Seminar, 1998
- Dwyer Group Yearly Sales and Business Seminars, 1991-2003

## COMMUNITY LEADERSHIP AND SERVICE:

### **Vero Heritage Center**

- Board of Directors, Treasurer, 2010-2016

### **Kiwanis Club of Vero-Treasure Coast**

- Active Member, 2004-2012. President, 2006-2007. Kiwanian of the Year, 2004

### **Main Street Vero Beach**

- Board of Directors, 2004-2009
- Chairman of Downtown Friday Event, 2004-2010. Logistics Chair, Hibiscus Festival, 2005-2011