



Quote Number: AK071017-300b

Site (name/#): Indian River County, FL

Contact: Paula Cantlon

Email: pcantlon@ircgov.com

Reference: 170719-02-TM_V03

Date Issued: August 31, 2017

Scope of Work: Geo Diverse Guardian w/ hardware refresh

Central Equipment A

Qty.	Part No.	Description	Unit Price	Total
	S-Upgrade-V3	EOC - Side A		
1	P-KVM 4 PORT	KVM (Keyboard,Video,Mouse) Switch 4Ports	\$1,355.45	\$1,355.45
1	P-CABINET-42U	42U Cabinet Kit with Sides	\$2,832.48	\$2,832.48
1	P-IP_SERIAL-8P	2 x 4 Port Serial to 100BT Converters	\$1,165.92	\$1,165.92
1	P-ENH ADMIN-R-GA-5	Administrative Server Red/Geo A	\$4,739.44	\$4,739.44
1	P-STD APP-GA-5YS+	Application Server Geo A	\$4,686.50	\$4,686.50
2	P-UPS-RM-1500-PC	Rackmount 1500VA UPS + Power Conditioner	\$2,184.00	\$4,368.00
1	P-ESK-GEO-D	Switch Kit GeoDiverse System DLink	\$1,427.91	\$1,427.91
1	P-ES-DLINK-PoE	Managed 24 Port 100BT POE Switch - DLink	\$682.50	\$682.50
2	P-ENH_FWALL_SPLX	Enhanced Simplex Firewall Package	\$819.00	\$1,638.00
4	P-EGN400-KIT	Emergency Gateway to Legacy SR (4 FXS)	\$756.84	\$3,027.36
4	P-MGN400-KIT	Gateway to Legacy POTS Line (4 FXO)	\$696.36	\$2,785.44
2	P-LDVOIP	Low Density 128 Port VOIP Card	\$11,910.40	\$23,820.80
		Installation Materials		\$3,500.00
1	P-IQ500	IQ500 Chassis Kit	\$3,470.88	\$3,470.88
		Re-using: 1 x Guardian Controller License 1 x Netclock		
Subtotal				\$59,500.68

Central Equipment B

Qty.	Part No.	Description	Unit Price	Total
	S-Upgrade-V3	Sheriff's Office - Side B		
1	P-KVM 4 PORT	KVM (Keyboard,Video,Mouse) Switch 4Ports	\$1,355.45	\$1,355.45
1	P-CABINET-42U	42U Cabinet Kit with Sides	\$2,832.48	\$2,832.48

1	P-IP_SERIAL-8P	2 x 4 Port Serial to 100BT Converters	\$1,165.92	\$1,165.92
1	P-ENH ADMIN-GB-5YS	Administrative Server Geo B	\$4,739.44	\$4,739.44
1	P-STD APP-GB-5YS+	Application Server Geo B	\$4,686.50	\$4,686.50
2	P-UPS-RM-1500-PC	Rackmount 1500VA UPS + Power Conditioner	\$2,184.00	\$4,368.00
1	P-ESK-GEO-D	Switch Kit GeoDiverse System DLink	\$1,427.91	\$1,427.91
1	P-ES-DLINK-PoE	Managed 24 Port 100BT POE Switch - DLink	\$682.50	\$682.50
2	P-ENH_FWALL_SPLX	Enhanced Simplex Firewall Package	\$819.00	\$1,638.00
3	P-EGN400-KIT	Emergency Gateway to Legacy SR (4 FXS)	\$756.84	\$2,270.52
5	P-MGN400-KIT	Gateway to Legacy POTS Line (4 FXO)	\$696.36	\$3,481.80
2	P-LDVOIP	Low Density 128 Port VOIP Card	\$11,910.40	\$23,820.80
1	P-IQ500	IQ500 Chassis Kit Re-using: 1 x Guardian Controller License 1 x Netclock	\$3,470.88	\$3,470.88
Subtotal				\$55,940.20

PSAP 1

Qty.	Part No.	Description	Unit Price	Total
	S-UpgradePos-V3	EOC PSAP		
9	P-STD POS-5YS+	Standard Position PC Includes 5 Years Manufacturer's Maintenance with 4 Hour Onsite Support	\$1,346.52	\$12,118.68
2	P-MOB_POS-5YS	Mobile Position Kit Includes 5 Years Manufacturer's Maintenance with Next Business Day Onsite Support	\$2,995.44	\$5,990.88
9	P-MONITOR 24in	Standard Monitor 23.5 Inches	\$245.70	\$2,211.30
9	P-DP HANDSET_6W	Dual Prong Handset 6 Wires	\$76.44	\$687.96
9	P-KYPADU6	Keypad- 24 Buttons, 6' Cable w/ 10' ext	\$102.38	\$921.42
9	P-ENH_IP PHONE	Enhanced IP Phone	\$292.82	\$2,635.38
1	P-PRN-CLR	Network Color Laser Printer	\$407.40	\$407.40
9	P-TCH MON 24in	Touch Monitor 24 Inches Re-using: 10 x Guardian Position License 10 x IRR	\$397.32	\$3,575.88
Subtotal				\$28,548.90

PSAP 2

Qty.	Part No.	Description	Unit Price	Total
	S-UpgradePos-V3	Sheriff's Office PSAP		
8	P-STD POS-5YS+	Standard Position PC Includes 5 Years Manufacturer's Maintenance with 4 Hour Onsite Support	\$1,346.52	\$10,772.16

8	P-MONITOR 24in	Standard Monitor 23.5 Inches	\$245.70	\$1,965.60
8	P-DP HANDSET_6W	Dual Prong Handset 6 Wires	\$76.44	\$611.52
8	P-KYPADU6	Keypad- 24 Buttons, 6' Cable w/ 10' ext	\$102.38	\$819.04
8	P-ENH_IP PHONE	Enhanced IP Phone	\$292.82	\$2,342.56
1	P-PRN-CLR	Network Color Laser Printer	\$407.40	\$407.40
1	P-PRN-BW-CDR	CallDetailRec Printer - serial impact	\$535.08	\$535.08
8	P-TCH MON 24in	Touch Monitor 24 Inches	\$397.32	\$3,178.56
2	P-MOB_POS-5YS	Mobile Position Kit Includes 5 Years Manufacturer's Maintenance with Next Business Day Onsite Support Re-using: 7 x Guardian Software 7 x IRR	\$2,995.44	\$5,990.88

Subtotal

\$26,622.80

PSAP 3

Qty.	Part No.	Description	Unit Price	Total
	S-UpgradePos-V3	Sebastian PSAP		
4	P-STD POS-5YS+	Standard Position PC Includes 5 Years Manufacturer's Maintenance with 4 Hour Onsite Support	\$1,346.52	\$5,386.08
4	P-MONITOR 24in	Standard Monitor 23.5 Inches	\$245.70	\$982.80
4	P-DP HANDSET_6W	Dual Prong Handset 6 Wires	\$76.44	\$305.76
4	P-KYPADU6	Keypad- 24 Buttons, 6' Cable w/ 10' ext	\$102.38	\$409.52
4	P-ENH_IP PHONE	Enhanced IP Phone	\$292.82	\$1,171.28
1	P-PRN-CLR	Network Color Laser Printer	\$407.40	\$407.40
4	P-TCH MON 24in	Touch Monitor 24 Inches	\$397.32	\$1,589.28
1	P-MOB_POS-5YS	Mobile Position Kit Includes 5 Years Manufacturer's Maintenance with Next Business Day Onsite Support	\$2,995.44	\$2,995.44
4	P-EGN400-KIT	Emergency Gateway to Legacy SR (4 FXS)	\$756.84	\$3,027.36
4	P-MGN400-KIT	Gateway to Legacy POTS Line (4 FXO) Re-using:4 x Guardian Software4 x IRR	\$696.36	\$2,785.44
1	S-Upgrade-V3	Sebastian Survivability Controller		
1	P-KVM 4 PORT	KVM (Keyboard,Video,Mouse) Switch 4Ports	\$1,355.45	\$1,355.45

1	P-CABINET-42U	42U Cabinet Kit with Sides	\$2,832.48	\$2,832.48
2	P-PWR_BAR_15A	Nema 5-15P 15A vert. pwr bar	\$76.10	\$152.20
1	P-IP_SERIAL-8P	2 x 4 Port Serial to 100BT Converters	\$1,165.92	\$1,165.92
1	P-SSP-ADM-R-GA-5YS	Small Site ADMIN / MIS Server Red/Geo A	\$3,877.73	\$3,877.73
1	P-SSP-APP-RA-5YS+	Small Site APP Server Red A	\$3,908.19	\$3,908.19
1	P-UPS-RM-1500-PC	Rackmount 1500VA UPS + Power Conditioner	\$2,184.00	\$2,184.00
1	P-ESK-GEO-D	Switch Kit GeoDiverse System DLink	\$1,427.91	\$1,427.91
1	P-ES-DLINK-PoE	Managed 24 Port 100BT POE Switch - DLink	\$682.50	\$682.50
1	P-ENH_FWALL_SPLX	Enhanced Simplex Firewall Package	\$819.00	\$819.00
1	P-ENH_IP PHONE	Enhanced IP Phone	\$292.82	\$292.82
1	SL-RespondAdd	Guardian Responder Add-on	\$195.00	\$195.00
1	for IP Phone (ALI)			
1	P-VOIPPCIE	LD VOIP Card for APP Server PCIe Slot	\$5,606.50	\$5,606.50
1	P-IOBox-4Out-24In	Relay I/O Box - 4 Outputs 24 Inputs	\$672.84	\$672.84
		Re-using:1 x Guardian Controller License		
Subtotal			\$44,232.90	

PSAP 4

Qty.	Part No.	Description	Unit Price	Total
	S-UpgradePos-V3	Vero Beach PSAP		
4	P-STD POS-5YS+	Standard Position PC Includes 5 Years Manufacturer's Maintenance with 4 Hour Onsite Support	\$1,346.52	\$5,386.08
4	P-MONITOR 24in	Standard Monitor 23.5 Inches	\$245.70	\$982.80
4	P-DP HANDSET_6W	Dual Prong Handset 6 Wires	\$76.44	\$305.76
4	P-KYPADU6	Keypad- 24 Buttons, 6' Cable w/ 10' ext	\$102.38	\$409.52
4	P-ENH_IP PHONE	Enhanced IP Phone	\$292.82	\$1,171.28
1	P-PRN-CLR	Network Color Laser Printer	\$407.40	\$407.40
4	P-TCH MON 24in	Touch Monitor 24 Inches	\$397.32	\$1,589.28
1	P-MOB_POS-5YS	Mobile Position Kit Includes 5 Years Manufacturer's Maintenance with Next Business Day Onsite Support	\$2,995.44	\$2,995.44
4	P-EGN400-KIT	Emergency Gateway to Legacy SR (4 FXS)	\$756.84	\$3,027.36
4	P-MGN400-KIT	Gateway to Legacy POTS Line (4 FXO)	\$696.36	\$2,785.44

		Re-using:4 x Guardian Software4 x IRR		
	S-Upgrade-V3	Vero Beach Suvivability Controller		
1	P-KVM 4 PORT	KVM (Keyboard,Video,Mouse) Switch 4Ports	\$1,355.45	\$1,355.45
1	P-CABINET-42U	42U Cabinet Kit with Sides	\$2,832.48	\$2,832.48
2	P-PWR_BAR_15A	Nema 5-15P 15A vert. pwr bar	\$76.10	\$152.20
1	P-IP_SERIAL-8P	2 x 4 Port Serial to 100BT Converters	\$1,165.92	\$1,165.92
1	P-SSP-ADM-R-GA-5YS	Small Site ADMIN / MIS Server Red/Geo A	\$3,877.73	\$3,877.73
1	P-SSP-APP-RA-5YS+	Small Site APP Server Red A	\$3,908.19	\$3,908.19
1	P-UPS-RM-1500-PC	Rackmount 1500VA UPS + Power Conditioner	\$2,184.00	\$2,184.00
1	P-ESK-GEO-D	Switch Kit GeoDiverse System DLink	\$1,427.91	\$1,427.91
1	P-ES-DLINK-PoE	Managed 24 Port 100BT POE Switch - DLink	\$682.50	\$682.50
1	P-ENH_FWALL_SPLX	Enhanced Simplex Firewall Package	\$819.00	\$819.00
1	P-ENH_IP PHONE	Enhanced IP Phone	\$292.82	\$292.82
1	SL-RespondAdd	Guardian Responder Add-on	\$195.00	\$195.00
	for IP Phone (ALI)			
1	P-VOIPPCIE	LD VOIP Card for APP Server PCIe Slot	\$5,606.50	\$5,606.50
1	P-IOBox-4Out-24In	Relay I/O Box - 4 Outputs 24 Inputs	\$672.84	\$672.84
		Re-using:1 x Guardian Controller License		
Subtotal				\$44,232.90

Services

<i>Qty.</i>	<i>Part No.</i>	<i>Description</i>	<i>Unit Price</i>	<i>Total</i>
	S-Installation-V3	Installation Services Offering		
5	SV-InstDaily	Installation Services - Daily Rate	\$1,300.00	\$6,500.00
2	SV-InstRemDaily	Remote Install Services - Daily Rate	\$1,300.00	\$2,600.00
1	SV-T&L1stD	Travel and Living Expenses - First Day	\$1,700.00	\$1,700.00
4	SV-T&LSubD	Travel and Living Expenses- Daily	\$255.00	\$1,020.00
		AK Installation & PM		\$13,075.00
		Project Management Services		
1	S-Project Management	Secondary Project Management -Daily Rate	\$965.00	\$965.00
Subtotal				\$25,860.00

Managed Services

<i>Qty.</i>	<i>Part No.</i>	<i>Description</i>	<i>Unit Price</i>	<i>Total</i>
	S-Managed Services	Managed Services Offering		

1	SV-ARM-SETUP	Active Remote Monitoring - Setup	\$3,547.00	\$3,547.00
23	SV-AVMgr-5yrs	Anti-Virus Management per Pos - 5 years	\$450.00	\$10,350.00
23	SV-OSMgr-5yrs	OS Patch Management per Position- 5 Yrs	\$450.00	\$10,350.00
4	SV-ARM-SETUP-AP	Active Remote Monitoring - Setup PSAP	\$432.00	\$1,728.00
23	SV-ARM-Guardian-5Y	Active Remote Monitoring per Pos (5Y)	\$1,720.00	\$39,560.00
Subtotal				\$65,535.00

Support

<i>Qty.</i>	<i>Part No.</i>	<i>Description</i>	<i>Unit Price</i>	<i>Total</i>
	S-MAINTENANCE-V3	Maintenance and Support Offering		
29	MT-SSGUARD-05	Position Software Support Years 6 to 10	\$4,680.00	\$135,720.00
1	MT-HSGUARD-0205	Annual Hardware Support Years 6 to 10	\$22,089.16	\$22,089.16
		If Purchased Upfront; Annual Fees Listed In Options		
Subtotal				\$157,809.16

Shipping

<i>Qty.</i>	<i>Part No.</i>	<i>Description</i>	<i>Unit Price</i>	<i>Total</i>
		Shipping and Handling Charges		\$4,000.00
Subtotal				\$4,000.00

Summary	Amount
Central Equipment A	\$59,500.68
Central Equipment B	\$55,940.20
PSAP 1	\$28,548.90
PSAP 2	\$26,622.80
PSAP 3	\$44,232.90
PSAP 4	\$44,232.90
Services	\$25,860.00
Managed Services	\$65,535.00
Support	\$157,809.16
Shipping	\$4,000.00
TOTAL PROPOSAL	\$512,282.54

Disclaimers: This quote is provided for the listed contact and is not to be shared or disseminated without written consent by AK Associates. This quote null and voids any previous version. Quote is valid for 120 days.