

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: September 10, 2021

TO: Board of County Commissioners

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Extension and Modification to Bid 2020051 - Annual Bid to Furnish and Deliver Polymer

BACKGROUND:

On September 15, 2020, the Board awarded annual bid 2020051 to Polydyne, Inc. for polymer, which is used at wastewater treatment facilities to cause the suspended solids to conglomerate, facilitating dewatering. The term of the award was October 1, 2020, through September 30, 2021, with the option for two additional one-year renewals. The Board also authorized the Purchasing Division to renew the bid for two additional one-year periods at the same terms and pricing.

In response to our request to exercise the first renewal, Polydyne has agreed, but contingent upon a price increase, which they state is necessitated by increased raw material and trucking costs.

DISCUSSION:

Polydyne is requesting an 11.3% increase to the bid price, from \$9.890/gallon to \$11.008/gallon (from \$1.15/lb to \$1.28/lb). Staff has been satisfied with the product and service provided by Polydyne, and accepts their justifications for the price increase. Staff has reviewed the results of recent bids by other Florida agencies for polymer, and find Polydyne's proposed price to be lower than current bid prices.

FUNDING:

Funds for polymer are in the Wastewater Treatment Chemicals account (47121836-035230), which are part of the Utilities operating funds. Utilities operating funds are generated from water and sewer sales.

RECOMMENDATION:

Staff recommends the Board approve the modification to the bid price and extend the award, effective October 1, 2021. Staff also recommends the Board authorize the Purchasing Manager to renew this bid at the same rates for an additional one (1) year period at the same rate and terms,

subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of the County.

ATTACHMENT:

Polydyne Request for Price Adjustment