



INDIAN RIVER COUNTY, FLORIDA
AGENDA ITEM
Parks, Recreation & Conservation Department

Date: December 8, 2023
To: The Honorable Board of County Commissioners
Thru: John A. Titkanich, Jr., County Administrator
Michael C. Zito, Deputy County Administrator
From: Beth Powell, Parks, Recreation & Conservation Director
Subject: License Agreement dated January 9, 2024 – Southeastern Fastpitch Inc.

BACKGROUND:

Southeastern Fastpitch Inc. is a for profit corporation in Florida that provides affordable, competitive, and accessible travel softball tournaments to all levels of players in the Southeast. In October of 2022, they approached the County about the possibility of hosting tournaments at Dick Bird (South County) Regional Park. Russell Pierce, the president and CEO, met with staff as well as representatives from Play Treasure Coast about the feasibility of hosting girls competitive fast pitch softball tournaments at this facility. Following the tour of the facility, Mr. Pierce agreed that the Park would be an ideal location for his softball tournaments because of its central location. After discussion and consideration, Play Treasure Coast chose to work with Mr. Pierce and provided grants to Southeastern Fast Pitch for tournaments held on January 28-29, March 3-4, April 15-16, May 13-14, July 1-2, September 9-10, September 30 – October 1 of 2023. As the fiscal year was ending, Play Treasure Coast informed Mr. Pierce that they could not fully fund his tournaments and that he would have to work directly with staff to reserve the facility for his tournaments. Mr. Pierce coordinated directly with the Parks, Recreation and Conservation Department to receive a quote for the upcoming 2024 softball tournament series.

DESCRIPTION AND CONDITIONS:

County staff have met and discussed the 2024 tournament schedule and can accommodate the requested dates and services requested shown in the attached draft License Agreement and Fee Schedule. This License Agreement proposes a “bulk rental” discount reducing the total amount of field rental costs by 25%. All other services including lights, field prep, fencing, and staff are at the regular rate. The ballfield cost of each tournament weekend with the 25% bulk discount would be \$900.00 for two days as shown in the attached Fee Schedule. Total weekend fees vary as shown. The License Agreement outlines the terms and conditions of the use of the fields and allows for concession sales onsite at no additional charge provided a Special Event Permit has been obtained.

The tournament schedule requested is as follows:

January 27-28, 2024
February 10-11, 2024
February 24-25, 2024

March 2-3, 2024
March 30-31, 2024
April 6-7, 2024
April 27-28, 2024
May 25-26, 2024
June 1-2, 2024
June 29-30, 2024
July 20-21, 2024
August 3-4, 2024
September 28-29, 2024
December 7-8, 2024

FUNDING:

Projected revenue from the approval of this License Agreement is anticipated to generate \$59,040 and will be deposited into the MSTU Fund/Service Charges/South County Rentals account as shown below.

Account Description	Account Number	Amount
South County Rentals	004034-347219	\$59,040.00

RECOMMENDATION:

Staff respectfully requests that the Board of County Commissioners approve the Parks Recreation & Conservation License Agreement with Southeastern Fast Pitch Inc. and authorize the Chairman to execute the agreement after review and approval by the County Attorney.

ATTACHMENTS:

Indian River County Parks Recreation & Conservation License Agreement dated January 9, 2024 – Southeastern Fastpitch Inc. with Attachments

APPROVED AGENDA ITEM FOR JANUARY, 9, 2024