



Tropical
Recycling
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Received by SWDD

AUG 16 2018

Indian River County
Landfill

August 16, 2018

Indian River County – Solid Waste Disposal District
Attn: Himanshu Mehta
1325 74th Avenue SW
Vero Beach, FL, 32968

Re: Recycling

Dear Mr. Mehta,

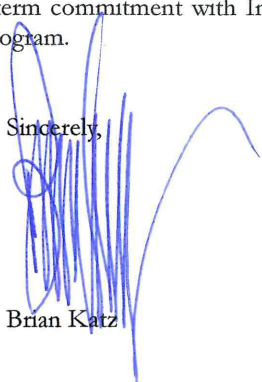
Over the last few years, we continued to fulfill the transfer, processing, and marketing services for Indian River County's recycling program. More recently, in the last year, there have been major changes to both material and quality specifications that have prompted first-in-a-lifetime changes. Primarily because of China's moratorium on the import/purchase of recyclable material from the United States, which at one time consumed as much as ten times the rest of the world, demand and revenues for the commodities have plummeted. Under our contract IRC has no costs for the handling and processing of recyclables as we solely bear all hard costs.

We have been prompted to make material changes to our process adapting to new requirements and specifications. These changes require increased investment in infrastructure and operational labor. Consequence to these changes, almost entirely prompted by China, items previously deemed recyclable are not and the specification them is much tighter and more strict. To remain committed to Indian River County and ensure that the program is sustainable we are requesting the following participation from Indian River County.

- 1) Immediately exercise the extension on our existing agreement.
- 2) Provide an alternative to dispose of the recycling residue/contamination generated as a byproduct of the recycling program at rate of \$18.00 per ton.
- 3) Provide an alternative to receive the crushed glass generated from the recycling program for reuse in landfill operations.

As previously discussed, Tropical Recycling is in a long-term commitment with Indian River County and are anxious to continue to grow with IRC and the recycling program.

Sincerely,


Brian Katz