INDIAN RIVER COUNTY OFFICE OF MANAGEMENT AND BUDGET PURCHASING DIVISION

DATE: October 23, 2017

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Jason E. Brown, County Administrator

Mike Smykowski, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Award of Annual Bid for Sod (2018001)

BACKGROUND:

The Road and Bridge Division requested the solicitation of annual bids to establish fixed pricing for delivered sod for use on various projects throughout the County. The previous bid expired on February 28, 2017. The term of the new bid will be one year from date of award, with options for two additional one-year renewals.

BID RESULTS:

Advertising Date:

Bid Opening Date:

Demandstar Broadcast to:

Specifications/Plans Downloaded by:

July 26, 2017

August 23, 2017

347 Subscribers

8 Vendors

Replies: 8 vendors 2 Vendors

| | | | Annual Cost | |
|---------------------------|------------|-------------------|-------------------|--------------------|
| | | Annual Cost | St. Augustine | Total |
| | | Bahia Sod | Floratam | Estimated |
| Bidder | Location | (est. 225,000 sf) | (est. 171,000 sf) | Annual Cost |
| Gomez Brothers Enterprise | Vero Beach | \$33,750.00 | \$39,330.00 | \$73,080.00 |
| Nail Farms, Inc. | Melbourne | \$45,000.00 | \$59,850.00 | \$104,850.00 |

ANALYSIS:

The Road and Bridge Division has recommended award to the lowest responsive and responsible bidder, Gomez Brothers Enterprise.

SOURCE OF FUNDS:

The low bid represents a per square foot price increase of 3.4% for Bahia Sod and 21% for St. Augustine Floratam. Funding is available in the Road and Bridge Other Road Materials and Supplies Account as shown.

| Account Number | Account Description | Available FY17/18 | |
|-----------------|---|-------------------|--|
| | | Budget | |
| 11121441-035390 | Road & Bridge – Other Road Materials and Supplies | \$73,080.00 | |

RECOMMENDATION:

Staff recommends the Board award Bid 2018001 to Gomez Brothers Enterprise and authorize the Purchasing Division to issue blanket purchase orders for the period of November 8, 2017 through November 7, 2018 to the recommended bidder, after receipt and approval of required insurance by Risk Management. Staff also recommends the Board authorize the Purchasing Manager to renew this bid for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.