

INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION

DATE: July 27, 2017
TO: BOARD OF COUNTY COMMISSIONERS
THROUGH: Jason E. Brown, County Administrator
Mike Smykowski, Budget Director
FROM: Jennifer Hyde, Purchasing Manager
SUBJECT: Award of Bids for Annual Telecommunication Systems Equipment, Material, Supplies, Maintenance, and Installation (Bid 2017057)

BACKGROUND:

On May 16, 2017, the Board rejected all bids received for as needed telecommunication system equipment, maintenance and installation, due to limited competition for the most needed items and services. The Board also authorized staff to modify the scope and rebid.

BID RESULTS:

Advertising Date: May 24, 2017
Bid Opening Date: June 27, 2017
Demandstar Broadcast to: 478 Subscribers
Specifications/Plans Downloaded by: 45 Vendors
Replies: 5 Vendors

A minimum of three firms bid on each of the four project groups. Within each group, bids were ranked from lowest price to highest price, and costs evaluated against typical needs.

Firm	Location	Group 1	Group 2	Group 3	Group 4
Danella, Inc.	Melbourne	3	1	3	NB
DraftPros, LLC dba DraftPros, Inc.	Miami Gardens	1	4	1	3
Gerelcom, Inc.	Port St. Lucie	2	3	2	2
Precision Contracting Services, Inc.	Jupiter	4	2	4	4
Universal Cabling Systems, Inc.	West Palm Beach	NB	NB	NB	1

ANALYSIS:

Items in Groups 1 and 3 are the most commonly needed, and include many of the materials and services often required on an urgent or emergency basis. To enable efficient response in cases where one vendor may not be able to respond, staff proposes to award those groups to two firms.

CONSENT AGENDA

The proposed term of award is through September 30, 2018, with two one-year extensions available upon Board approval.

SOURCE OF FUNDS:

Funding for work under this award will come from multiple sources, based on project and associated County department. Expenditures for this work over the past 12 months were \$171,734.

RECOMMENDATION:

Staff recommends the Board award the bid as follows:

Group 1 to DraftPros, LLC, dba DraftPros, Inc. and Gerelcom, Inc.;

Group 2 to Danella, Inc.,

Group 3 to DraftPros, LLC, dba DraftPros, Inc. and Gerelcom, Inc.; and,

Group 4 to Universal Cabling Systems, Inc.

Staff further recommends the Board approve the sample agreement and authorize the Chairman to execute it after approval by the County Attorney as to form and legal sufficiency. Finally, staff recommends the Board authorize the Purchasing Division to issue Purchase Orders for work as needed under this award and authorized within the sample agreement.

ATTACHMENT:

Sample Agreement