

INDIAN RIVER COUNTY APPLICATION
FOR COMMITTEE APPOINTMENT

Name: Richard A. Brown

Date: 08/09/17

Full Name: Richard A. Brown

Email Address: rbrown@holidaybuilders.com

Street Address (No P.O. Boxes): 681 N. Tomahawk Trail, Vero Beach, FL 32963

Home Phone: 772-234-6504

Work Phone: 321-610-5914

Cell Phone: 321-288-8601

How long have you been a resident of Indian River County? 18 years

Are you a full or part time resident? Check one: Full Time Part Time

Please list current employer or business. If retired, please list any business experience that may be applicable to the committee.

Holiday Builders, Inc. - Division President, Florida

Please list any licenses you presently hold:

N/A

Please list any organization of which you are currently a member:

HBCA

Please list any other committees or boards you currently sit on:

Holiday Builders, Inc. BOD, Indian Trails BOD

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Place a check mark next to the committee(s) you would like to serve on:

AFFORDABLE HOUSING ADVISORY COMMITTEE	<input type="checkbox"/>
AGRICULTURE ADVISORY COMMITTEE	<input type="checkbox"/>
BEACH & SHORE PRESERVATION ADVISORY COMMITTEE	<input type="checkbox"/>
CHILDREN'S SERVICES ADVISORY COMMITTEE	<input type="checkbox"/>
CODE ENFORCEMENT BOARD	<input type="checkbox"/>
COMMUNITY DEVELOPMENT BLOCK GRANT	<input type="checkbox"/>
CONSTRUCTION BOARD OF ADJUSTMENT & APPEALS	<input type="checkbox"/>
DEVELOPMENT REVIEW AND PERMIT PROCESS ADVISORY COMMITTEE	<input checked="" type="checkbox"/>
ECONOMIC DEVELOPMENT COUNCIL	<input type="checkbox"/>
ENVIRONMENTAL CONTROL HEARING BOARD	<input type="checkbox"/>
MPO BICYCLE ADVISORY COMMITTEE	<input type="checkbox"/>
MPO CITIZEN ADVISORY COMMITTEE	<input type="checkbox"/>
PLANNING & ZONING COMMISSION	<input type="checkbox"/>
SCHOOL PLANNING CITIZEN OVERSIGHT COMMITTEE	<input type="checkbox"/>
TOURIST DEVELOPMENT COUNCIL	<input type="checkbox"/>
TRANSPORTATION DISADVANTAGED LOCAL COORDINATING BOARD	<input type="checkbox"/>
TREASURE COAST REGIONAL PLANNING COUNCIL – COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY	<input type="checkbox"/>

Please print and return the completed application, along with a current resume, to the Board of County Commission office, 1801 27th Street, Vero Beach, FL. 32960, or by fax at 772-770-5334. Please note: All applications are kept on file for 6 months.

Print

Richard A. Brown

Rich Brown has been a resident of Vero Beach since 1999 and a resident of Indian Trails since 2003. Rich and Sherry Brown have 3 adult children. Captain Tyler Brown is an Air Force pilot stationed at Moody A.F. in Georgia and a graduate of the Air Force Academy. Evan Brown is a graduate of FSU in financing and marketing and a graduate of UNF with an International MBA. He is currently working at Acosta Inc. in Jacksonville as a Revenue Analyst. Bethany Brown is currently graduating as a registered nurse and plans on working in Jacksonville. Sherry Brown is a very successful Realtor with Treasure Coast Sotheby's.

Rich has been in the residential home building industry for 30 years. He received his B.S. and M.S. from Eastern Illinois University. His career has included some custom home building but more production home building. He began his home building career in the Chicago area. Rich has served on several of the committees and HOA boards in the communities he has helped develop and build in Illinois and Florida. His experience and job duties include operations manager, purchasing manager, vice president for several of the national companies with which he has been associated.

Rich is currently the Division President for Holiday Builders for Florida. He has been with Holiday Builders for 3 years in which he has opened up the SW Florida region, Tampa region and the Orlando region. Holiday Builders is currently building in every county on the East Coast of Florida from Flagler to St. Lucie counties. Prior to Holiday Builders, Rich was the Vice President for 16 years running the East Coast for Maronda Homes.

Rich Brown duties as Division President for Florida include the following but not limited to these job scopes.

Oversees the implementation of the Company's systems, policies and procedures within the region(s) assigned.

1. Responsible for residential home sales pricing/negotiations, monitoring regional activities for maximum productivity and expense control, to generate and achieve desired profit margins as established by the company.
2. Develops strategic plans and negotiate, to promote improvement and new business opportunities within and for the region(s) and the Company.
3. Manages, directs and/or appropriately delegates the processes, tasks and procedures related to the sale and construction of residential properties within the designated region(s).
4. Provides guidance and direction to the Sales Manager/Director, Project Manager, Purchasing Manager and appropriate staff to ensure conformance of all Holiday Builders standards, policies and procedures.
5. Ensure all regional personnel adhere to published and accepted procedures and guidelines.
6. Regularly conducts and/or attends meetings to maintain consistent communication,

assist with the resolution of problem areas and promote ideas for improvement.

7. Ensures home owner concerns are promptly and efficiently resolved; personally becoming involved when required.
8. Maintains and implements overall project planning schedules and task assignments on a weekly/monthly basis for the region(s).
9. Will travel through the region(s) area approximately 50% of the time to personally review, meet and communicate with region personnel.