

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: February 27, 2024

TO: Board of County Commissioners

THROUGH: John A. Titkanich, Jr., County Administrator
Kristin Daniels, Director, Office of Management and Budget
Jennifer Hyde, Purchasing Manager

FROM: Shelby Ball, Purchasing Specialist

SUBJECT: Award of Bid 2024033 – Annual Right-of-Way Mowing

BACKGROUND:

On behalf of the Road and Bridge Division, annual bids were requested for contractors to perform mowing in six roadway right-of-way sections. The most recent agreements for this work expired on February 7, 2024. The new term of award will be one year, with the option of two one-year extensions, subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.

BID RESULTS:

Advertising Date:	January 12, 2024
Bid Opening Date:	February 9, 2024
Demandstar Broadcast to:	258 Subscribers
Bid Documents Obtained by:	31 Vendors
Replies:	7 Contractors

ANALYSIS:

The invitation to bid noted that each section will be awarded in its entirety, with Contractors eligible to be awarded one or more sections. The bid documents also provided that the County reserves the right to award the work in a manner that is in its best interest. Therefore, the department reviewed the bids and proposed distribution of the work among five of the seven contractors. The two bidders not recommended for award either did not provide evidence of sufficient staff and equipment, or had been awarded work by the County previously, but did not perform to expected standards. The annual bid totals for each of the six sections and staff's recommended award are shown on the table on the next page.

CONSENT

Bidders Name	Section 1 - Oslo Road and 27th Avenue/27th Avenue SW	Section 2 - 58th Avenue	Section 3 - 66th Avenue	Section 4 - Vero Lake Estates, SR 60 Medians and SR 60 Right-of-Way	Section 5 - North U.S. 1	Section 6 - South U.S. 1
Jeffery Hogues Lawncare – Vero Beach	\$84,000	\$36,000	\$108,000	NB	NB	NB
Mow 4 Less – Fort Pierce	NB	NB	NB	NB	NB	\$35,400
Fullers Lawn Care - Orange City	\$50,400	\$25,200	\$28,080	\$49,500	\$45,000	\$23,400
Brightview Landscape Services, Inc. – Vero Beach	\$69,078	\$44,766	\$47,196	\$62,052	\$60,852	\$32,364
J-Mac Cleaning Services – Miami	\$84,000	\$48,000	\$60,000	\$90,000	\$48,000	\$72,000
Kerner Environmental – Stuart	\$88,128	\$53,256	\$58,440	\$70,860	\$48,072	\$44,772
STS Maintain Services, Inc. – Palm City	\$58,560	\$47,496	\$44,880	\$84,000	\$57,000	\$59,352

The total quantities and pricing for each of the sections, as proposed for award, are shown in the table below.

Section 1 – Oslo Road, 27th Ave and 27th Ave SW STS Maintain Services	Per cut price	Quantity	Total Annual Bid
A. All Oslo Road Areas	\$1,220	24	\$29,280
B. All 27 th Avenue/27 th Ave SW Areas	\$1,200	24	\$29,280
Total Annual Bid for Section 1 (sum of A and B)			\$58,560
Section 2 – 58th Avenue Jeffery Hogues Lawncare	Per cut price	Quantity	Total Annual Bid
A. All 58 th Avenue Areas	\$1,500	24	\$36,000
Section 3 – 66th Avenue STS Maintain Services	Per cut price	Quantity	Total Annual Bid
A. All 66 th Avenue Areas	\$1,870	24	\$44,880

Section 4 – Vero Lake Estates and SR-60 Fullers Lawn Care	Per cut price	Quantity	Total Annual Bid
A. All Vero Lake Estates Areas	\$687.50	24	\$16,500
B. All SR-60 Median Areas	\$687.50	24	\$16,500
C. All SR-60 Right-of Way Areas	\$1375	12	\$16,500
Total Annual Bid for Section 4 (Sum of A, B, and C)			\$49,500
Section 5 – North U.S. 1 Kerner Environmental	Per cut price	Quantity	Total Annual Bid
A. All North U.S. 1 Areas	\$2,003	24	\$48,072
Section 6 – South U.S. 1 Brightview Landscape Services	Per cut price	Quantity	Total Annual Bid
A. All South U.S. 1 Areas	\$1,348.50	24	\$32,364

FUNDING:

Estimated expenditures for the seven months of services for the remainder of FY23/24 are listed below in the Transportation Fund/Road & Bridge division.

Account Number	Account Description	Available Balance	Bid Cost for FY 23/24
11121441-034675	Maintenance-58 th Ave Mow & Landscape	\$57,400	\$21,000
11121441-034676	Maintenance-66 th Ave & VLE Mow & Landscape	\$66,790	\$35,805
11121441-034677	Maintenance-27 th Ave Mow & Landscape	\$44,358	\$16,800
11121441-034678	Maintenance-US 1 Mow & Landscape	\$79,505	\$46,921
11121441-034681	Maintenance-Oslo Rd Mow & Landscape	\$57,218	\$17,080
11121441-034990	Other Contractual Services	\$26,005	\$17,875

RECOMMENDATION:

Staff recommends the Board award Bid 2024033 to STS Maintain Services (Sections 1 and 3), Jeffery Hogues Lawncare (Section 2), Fullers Lawn Care (Section 4), Kerner Environmental (Section 5), and BrightView Landscape Services (Section 6) and authorize the Purchasing Division to issue blanket purchase orders with the selected contractors. Staff also recommends the Board authorize the Purchasing Manager to renew this bid at the same rates for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.