



We have prepared a quote for you

Text to/from 911

Quote # 000101
Version 5

Prepared for:

Indian River County, FL

Tina Smith
tismith@ircgov.com

Monday, September 16, 2019

Indian River County, FL
Tina Smith
4225 43rd Avenue
Vero Beach, FL 32967-1671
tismith@ircgov.com

Dear Tina,

Thank you for giving us the opportunity to provide Indian River FL with a for Text 911. We are excited to work with you. Should you have any questions on this project please feel free to reach out to any member of the AK

Julie Chase
President
AK Associates

▶ Statement of Work

- **Text to/From 911**

- The quote for text from 911 provides Indian River with the ability to create (initiate) a text to any cell phone.
- Text from 911 is completely different than text to 911 and uses different equipment and does not use the text to 911 circuits.
- Indian River is responsible to provide a wireless SIM card to be installed by AK into the Solacom Guardian system for network connectivity
- AK will coordinate with Tina and Maria for training call takers on how to initiate a text from 911
- AK will work with Solacom to install and configure the hardware and software associated with text from 911
- Once AK finishes the install, AK will activate text from 911

- **Indigital Texting Services**

- Text to 911 provides the ability for people using cell phones within Indian River to initiate a text call to a PSAP within Indian River and provides the call taker the ability to respond to the text message. However, the call takers cannot initiate a call from text to 911, they can only respond to a text call to 911.
- Once the project starts, INdigital will reach out to Tina and Maria so they can provide a letter of authorization to INdigital (INdigital will provide letter) so they can request texting from all of the wireless carriers.
- AK will work with INdigital to install network devices onsite
- INdigital will coordinate with AK and each wireless carrier for testing.
- AK will coordinate with Indian River for implementation cut dates by wireless carrier with Tina and Maria
- AK will coordinate training for call taker on use of Solacom Guardian system for text to 911
- After each wireless carrier is cut over, AK will then start the implementation for text from 911

Central Equipment A

Description	Price	Qty	Ext. Price
P-SMS GTW 1port Text-from-911 (SMS) Gateway - 1 Port	\$778.55	1	\$778.55
Customer to provide GSM SIM card per gateway port			
SL-TextOut Text-from-911 Guardian Base License	\$815.35	1	\$815.35

Subtotal: \$1,593.90

Central Equipment B

Description	Price	Qty	Ext. Price
P-SMS GTW 1port Text-from-911 (SMS) Gateway - 1 Port	\$778.55	1	\$778.55
Customer to provide GSM SIM card per gateway port			

Subtotal: \$778.55



PSAP 1- EOC

Description	Price	Qty	Ext. Price
SL-TextOut-POS Text-from-911 Guardian Position License	\$187.45	10	\$1,874.50
Subtotal:			\$1,874.50

PSAP 2- SO

Description	Price	Qty	Ext. Price
SL-TextOut-POS Text-from-911 Guardian Position License	\$187.45	9	\$1,687.05
Subtotal:			\$1,687.05

PSAP 3- SPD

Description	Price	Qty	Ext. Price
SL-TextOut-POS Text-from-911 Guardian Position License	\$187.45	4	\$749.80
Subtotal:			\$749.80

PSAP 4- VB

Description	Price	Qty	Ext. Price
SL-TextOut-POS Text-from-911 Guardian Position License	\$187.45	4	\$749.80
Subtotal:			\$749.80

Services

Description	Price	Qty	Ext. Price
SV-InstRem Half day Remote Install Services - Half Day	\$650.00	1	\$650.00
SV-PMDaySd Secondary Project Management -Daily Rate	\$965.00	1	\$965.00
Subtotal:			\$1,615.00

SW/HW Support

Description	Qty
MT-Warranty Guardian First Year HW Warranty The Guardian first year warranty covers all Hardware for the first year.	1



INDigital Recurring Costs

Description	Price	Qty	Ext. Price
IN-TT911-PP Text-TO-911 (web or MSRP) Unit Price is per Year (per month cost is .004)	\$0.048	138028	\$6,625.344
IN-IPC-PC INdigital provided IP connectivity (2 circuits) Unit price is per month	\$1,169.50	12	\$14,034.00
Discount Discount Discount- Credit from previous purchase of 8 Text to 911 Positions- NOTE THIS IS A ONE TIME DISCOUNT	(\$3,792.00)	1	(\$3,792.00)

Subtotal: \$16,867.34

INDigital Nonrecurring Costs

Description	Price	Qty	Ext. Price
IN450059 ECRF setup	\$1,500.00	1	\$1,500.00
IN450150 Carrier Coordination	\$2,500.00	1	\$2,500.00
IN450151 Network Setup labor	\$500.00	1	\$500.00
IN-NTD Network Termination device	\$800.00	2	\$1,600.00
Please note that if Indian River County moves to INdigital's ESNet, a credit of \$1,600 for the cost of the network termination devices will be applied to the NRC.			
Discount Discount Discount for (8) Text to 911 positions for Indigital.	(\$3,000.00)	1	(\$3,000.00)

Subtotal: \$3,100.00

Options * Optional

Description	Price	Qty	Ext. Price
MT-OR-ASC SBC Net-Net ASC 5 Year Maintenance	\$272.25	10	\$2,722.50
MT-OR-ASC-25 +25 Session Lic Net-Net ASC Maint 5 Year	\$31.77	20	\$635.40
MT-HSGUARD-0205 Hardware Support - Years 2 through 5 If Purchased Upfront- (Provides a \$35.00 savings with this option versus buying support annually)	\$270.76	1	\$270.76

*** Optional Subtotal:** \$3,628.66



Shipping

Description	Price	Qty	Ext. Price
ShippingFee Shipping and Handling	\$170.00	1	\$170.00
Shipping and Handling			

Subtotal: \$170.00



Text to/from 911

Prepared by:

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 Julie Chase
 (603) 432-5755 x.215
 Fax (603) 432-0900
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Prepared for:

Indian River County, FL
 4225 43rd Avenue
 Vero Beach, FL 32967-1671
 Tina Smith
 (772) 226-3854
tismith@ircgov.com

Quote Information:

Quote #: 000101
 Version: 5
 Delivery Date: 09/16/2019
 Expiration Date: 11/14/2019

Quote Summary

Description	Amount
Central Equipment A	\$1,593.90
Central Equipment B	\$778.55
PSAP 1- EOC	\$1,874.50
PSAP 2- SO	\$1,687.05
PSAP 3- SPD	\$749.80
PSAP 4- VB	\$749.80
Services	\$1,615.00
INDigital Recurring Costs	\$16,867.34
INDigital Nonrecurring Costs	\$3,100.00
Shipping	\$170.00
Total:	\$29,185.94

*Optional Expenses

Description	One-Time
Options - SBC Net-Net ASC 5 Year Maintenance & Sessions, Hardware Support - Years 2 through 5	\$3,628.66
Optional Subtotal:	\$3,628.66

Final Total

Description	Amount
Quote Summary including Optional Expenses, Recurring and Nonrecurring Costs	\$32,814.60

Disclaimers: This quote is provided for the listed contact and is not to be shared or disseminated without written consent by AK Associates.
 This quote null and voids any previous version.



AK Associates

Indian River County, FL

Signature: _____

Name: Julie Chase _____

Title: President _____

Date: 09/16/2019 _____

Signature: _____

Name: _____

Date: _____