

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: September 10, 2021

TO: Board of County Commissioners

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Award of Annual Bid 2022004 for Sulfuric Acid

BACKGROUND:

The Department of Utility Services requested the solicitation of annual bids to furnish and deliver sulfuric acid, which is used to treat water before it is fed into the RO membranes at the County's water treatment plants. The current bid, was awarded to Shrieve Chemical Company on October 2, 2018, with the current term expiring on September 30, 2021. The term of the new annual bid is October 1, 2021, through September 30, 2022, with the option for two additional one-year renewals.

BID RESULTS:

Advertising Date: August 10, 2021
 Bid Opening Date: September 3, 2021
 Broadcast to: 147 Subscribers
 Bid Documents Obtained by: 8 Vendors
 Replies: 3 Vendors

Firm	Location	Unit Price per gallon	Total Annual Cost at estimated 169,000 gallons
Shrieve Chemical Company, LLC	The Woodlands, TX	\$1.83	\$309,270.00
Sulfuric Acid Trading Company, Inc.	Tampa, FL	\$2.283525	\$385,915.73

ANALYSIS:

The low bid represents a 45% increase in per gallon price of \$1.26 from the previous bid, and the high bid is 73% higher than their previous bid. The Department has reviewed the bids and recommended award to Shrieve Chemical Company, LLC, as the lowest, responsive and responsible bidder.

FUNDING:

Funds for sulfuric acid are budgeted in the Water Production Chemicals account (47121936-035230) in the operating fund. Operating funds are derived from water and sewer sales. The Fiscal Year 21-22 budget included \$217,000.00 for sulfuric acid.

RECOMMENDATION:

Staff recommends the Board award Bid 2022004 to Shrieve Chemical Company, LLC, and authorize the Purchasing Division to issue blanket purchase orders for the period of October 1, 2021 through September 30, 2022 with the recommended bidder. Staff also recommends the Board authorize the Purchasing Manager to renew this bid at the same rates for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of the County.