

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: June 27, 2022

TO: Board of County Commissioners

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: First Renewal and Amendment to Award of Bid 2021047 - Annual Bid for Utility Operations Warehouse Stock

BACKGROUND:

On July 13, 2021, the Board awarded Annual Bid 2021047 for Utility Operations Warehouse Stock to Core & Main, LP and Ferguson Waterworks and authorized the Purchasing Division to issue blanket purchase orders for the period of July 13, 2021 through July 12, 2022 with the recommended bidders. The Board also authorized the Purchasing Manager to renew the bid at the same rates for two additional one year periods.

Upon being offered the first renewal, both suppliers indicated they could only renew if changes to the awarded bid pricing were considered.

ANALYSIS:

Pricing for all items were increased by both suppliers, with the overall average price increase across the 1,943 items 51%. The Department finds these prices to reflect lower costs than open market pricing, therefore staff recommends the increases be approved, rather than rebid. The original and updated pricing by vendor and item is available for review in the Purchasing Division.

With the price modification, the distribution of lowest unit price changed for some items, with Core & Main the lowest bidder for 1,573 items, and Ferguson lowest for 383 items. There is one item for which both vendors submitted the same price.

Firm	(Original) Total for All items low bid	Updated Total for all items low bid	(Original) Total Bid for all items	Updated total bid for all items
Core & Main LP	\$1,642,126.49	\$2,673,489.35	\$2,318,023.60	\$3,449,340.05
Ferguson Enterprises	\$558,934.41	\$684,442.76	\$2,411,875.75	\$4,029,303.53
TOTAL	\$2,201,060.90	\$3,357,932.11	\$4,729,899.35	\$7,478,643.58

Materials are purchased on an as needed basis for day to day renewal and replacement of the utility systems, and are obtained from the vendor with the lowest pricing, whenever possible. Having multiple vendors under contract helps ensure product is available when needed.

So far this fiscal year (from October 1, 2021 through June 24, 2022), expenditures for warehouse stock were \$131,630.80 for Wastewater Collection and \$417,609.68 for Water Distribution, \$77,746.82 for ARV R&R, and \$62,268.34 for Hydrant and Valve Maintenance.

FUNDING:

Estimated expenditures for the remainder of the fiscal year are listed below. These operating expenses are derived from water and sewer sales.

Account Number	Account Description	Projected 21/22 Remaining Exp.
47126836-044699	R&R – Wastewater Collection	\$71,156
47126836-035260	Wastewater Tools	\$2,264
47126836-044699-19545	ARV R&R	\$22,054
47126936-044699	R&R – Water Distribution	\$329,600
47126936-035260	Water Tools	\$4,124

RECOMMENDATION:

Staff recommends the Board approve the requested amendments to the bid pricing for Core & Main, LP and Ferguson Waterworks, and approve renewal of the award for the first of the two available 12-month renewal terms.